					RACT IS A RAT (15 CFR 700)	TED ORDER	RATING DO	PAGE (OF PAGES
2. CONTRACT NO.	3. SOLICITAT	ION NO	1			5. DATE ISSUE		<u> </u>	ASE NO
2. CONTRACT NO.					D BID (IFB)		_		ASE NO.
	N00174-02-R-		[X] N	EGOT	IATED (RFP)	14 Nov 2001	N00174-02-R	l-0004A	
7. ISSUED BY NAVSEA INDIAN HEAD	CODE	N00174		8. AI	DRESS OFFER	TO (If other th	an Item 7)	CODE	
101 STRAUSS AVE ATTN: CAROL BROWN 11411 BROWNCA	(@IH.NAVY.MIL			S	See Item 7				
INDIAN HEAD, MD 20640-5035									
NOTE: In sealed bid solicitations "offer" and "offeror" me	an "bid" and "bidder".		COLIC	YOU A CE	TON				
			SOLIC						
9. Sealed offers in original and 1 cop	_				the Schedule will				
handcarried, in the depository located in			Bldg 1	008		until _	15 00 local t	(Date)	2001
CAUTION - LATE Submissions, Modific conditions contained in this solicitation.	ations, and Withd	lrawals: Se	ee Section	L, Pro	ovision No. 52.21	4-7 or 52.215-1.	All offers are sub		ms and
10. FOR INFORMATION A. NAME					e area code)(NO COL	LECT CALLS) C. E-N	MAIL ADDRESS		
CALL: CAROL A. BROWN		30	1/744-6648	3		bro	ownca@ih.navy.ı	mil	
		1			CONTENTS				
(X) SEC. DESCRIPTION		PAGI	E(S) (X)	SEC.		DESCRI			PAGE(S)
PART I - THE SC		1				ART II - CONTR	RACT CLAUSES	<u>; </u>	
A SOLICITATION/ CONTRACT I		1	X	I	CONTRACT CL				26
X B SUPPLIES OR SERVICES AND			X			CUMENTS, EXE	HBITS AND OT	HER ATTAC	-
X C DESCRIPTION/ SPECS./ WORL X D PACKAGING AND MARKING	KSIATEMENT	8 12	X	J	LIST OF ATTA	CHMENTS EPRESENTATION	ONG AND INCT	DUCTIONS	36
X E INSPECTION AND ACCEPTAN	NCF	13				IONS, CERTIFIC		<u>XUCTIONS</u>	
X F DELIVERIES OR PERFORMAN		14	X	K		MENTS OF OFF			39
X G CONTRACT ADMINISTRATION		15	Х			S., AND NOTICE		RS	49
X H SPECIAL CONTRACT REQUI		18	Х			FACTORS FOR A			64
-		FER (M	ust be ful		npleted by offer				
NOTE: Item 12 does not apply if the soli					<u> </u>		.d		
12. In compliance with the above, the under								nless a differe	ent period
is inserted by the offeror) from the date	for receipt of offe	ers specifie	d above, t	o furn	ish any or all iten	ns upon which pr	ices are offered a	at the price se	t opposite
each item, delivered at the designated po	int(s), within the	time specif	fied in the	sched	ule.			-	••
13. DISCOUNT FOR PROMPT PAYME	NT								
(See Section I, Clause No. 52.232-8)									
14. ACKNOWLEDGMENT OF AMEND		AME	NDMEN'	ΓNO.	DATE	AME	NDMENT NO.	D.	ATE
(The offeror acknowledges receipt of									
to the SOLICITATION for offerors and documents numbered and dated):	nd related								
15A. NAME COI	DE		FACII	ITV		16. NAME AND	TITLE OF DED		DIZED TO
AND	J.E.		FACII	-11 IL			R (Type or print)		MIZED IO
ADDRESS							- (-)F F,		
OF									
OFFEROR									
15B. TELEPHONE NO (Include area code)	15C. CH	ECK IF RI	EMITTAN	ICE AI	DDRESS	17. SIGNATURE	1	18. OFFE	ER DATE
					VE - ENTER				
	SU SU	CH ADDR							
			RD (To	be co	mpleted by Gov				
19. ACCEPTED AS TO ITEMS NUMBER	RED 20. AMO	DUNT			21. ACCOUN	TING AND APP	ROPRIATION		
22. AUTHORITY FOR USING OTHER 7	THAN FULL AN 41 U.S.C. 2		COMPETI)	TION:	23. SUBMIT I	INVOICES TO Allotherwise specified)	DDRESS SHOW	N IN ITE	M
24. ADMINISTERED BY (If other than l	Item 7) COI	DE				T WILL BE MA	DE BY	CODE	
,	,								
26. NAME OF CONTRACTING OFFICE	R (Type or print)			27 LINITED 9	STATES OF AM	ERICA	28 AWA	ARD DATE
20. Think of Contracting Office	ar (1)pc or print	,			Zi. Civiled S	JITILD OF AIVI		20. AWA	ND DATE
					(Signature	of Contracting Offic	er)		
IMPORTANT - Award will be made on the	nis Form, or on St	andard Fo	rm 26, or	by oth	er authorized offi	cial written notic	e		

CONTIN	UATION SHEET	REFERENCE NO. OF DOCUMENT BEING CONTINUED N00174-02-R-0004	PAGE 2	OF	67
NAME OF OF	FEROR OR CONTRACTOR				
SECTION I	3 Supplies or Services a	nd Prices			
ITEM NO	SUPPLIES/SERVICE	ES .			
0001	CAD Analysis and Te	est Support			
		MAX COST			
		FIXED FEE			
		TOTAL MAX COST + FEE			
ITEM NO 0002	SUPPLIES/SERVICE	ES			
0002	Data IAW SOW				
		MAX COST		_	rately Priced
		FIXED FEE TOTAL MAX COST + FEE			ately Priced ately Priced
Nota The	NTE totals for Travel s	and Material Costs for the base and each of the opti	on woon i	a as fallo	7/G*
		ind Material Costs for the base and each of the opti-	on year i	s as follo	ws.
Travel Materials	\$5,000 \$10,000				
ITEM NO 0003	SUPPLIES/SERVICE	es .			
	CAD Analysis and Te	est Support			
		MAX COST			
		FIXED FEE	_		
		TOTAL MAX COST + FEE			

CONTIN	UATION SHEET	REFERENCE NO. OF DOCUMENT BEING CONTINUED N00174-02-R-0004	PAGE 3	OF	67
NAME OF O	FFEROR OR CONTRACTOR				
ITEM NO 0004	SUPPLIES/SERVICE	ES			
0004	Data IAW SOW				
		MAX COST			NSP
		FIXED FEE	_		NSP
		TOTAL MAX COST + FEE			NSP
ITEM NO	SUPPLIES/SERVICE	ES .			
0005	CAD Analysis and Te	est Support			
		MAX COST			
		FIXED FEE	_		
		TOTAL MAX COST + FEE			
ITEM NO	SUPPLIES/SERVICE	ES			
0006	Data IAW SOW				
		MAX COST			NSP
		FIXED FEE			NSP
		TOTAL MAY COOT . PEP	<u> </u>		NSP

TOTAL MAX COST + FEE

CONTIN	UATION SHEET	REFERENCE NO. OF DOCUMENT BEING CONTINUED N00174-02-R-0004	PAGE 4	OF	67
NAME OF O	FFEROR OR CONTRACTOR	2			
ITEM NO 0007	SUPPLIES/SERVICE	ES			
	CAD Analysis and Te	est Support			
		MAX COST			
		FIXED FEE			
		$TOTAL\ MAX\ COST + FEE$			
ITEM NO 0008	SUPPLIES/SERVICE	ES .			
	Data IAW SOW				
		MAX COST			NSP
		FIXED FEE	_		NSP
		$TOTAL\ MAX\ COST + FEE$			NSP
ITEM NO 0009	SUPPLIES/SERVICE	ES			
0007	CAD Analysis and Te	est Support			
		MAX COST			
		FIXED FEE			
		TOTAL MAX COST + FEE			

CONTIN	UATION SHEET	REFERENCE NO. OF DOCUMENT BEING CONTINUED N00174-02-R-0004	PAGE 5	OF	67
NAME OF OF	FEROR OR CONTRACTOR				
ITEM NO	SUPPLIES/SERVICES	S			
0010	Data IAW SOW				
		MAX COST			NSP
		FIXED FEE			NSP
		TOTAL MAN COOK . FEE			NSP

 $TOTAL\ MAX\ COST + FEE$

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CLAUSES INCORPORATED BY FULL TEXT

IHD 5 - FEE, COST PLUS FIXED FEE INDEFINITE QUANITITY TYPE CONTRACTS (NAVSEA/IHD) (FEB 2000)

The percentage of fee applicable to delivery orders will be the same as the fee established in the basic contract. **SEA B-12 - PAYMENTS OF FEE(S) (LEVEL OF EFFORT) (NAVSEA) (MAY 1993)**

- (a) For purposes of this contract, "fee" means "target fee" in cost-plus-incentive-fee type contracts, "base fee" in cost-plus-award-fee type contracts, or "fixed fee" in cost-plus-fixed-fee type contracts for level of effort type contracts.
- (b) The Government shall make payments to the Contractor, subject to and in accordance with the clause in this contract entitled "FIXED FEE" (FAR 52.216-8) or "INCENTIVE FEE", (FAR 52.216-10), as applicable. Such payments shall be equal to _ percent of the allowable cost of each invoice submitted by and payable to the Contractor pursuant to the clause of this contract entitled "ALLOWABLE COST AND PAYMENT" (FAR 52.216-7), subject to the withholding terms and conditions of the "FIXED FEE" or "INCENTIVE FEE" clause, as applicable (percentage of fee is based on fee dollars divided by estimated cost dollars, including facilities capital cost of money). Total fee(s) paid to the Contractor shall not exceed the fee amount(s) set forth in this contract.
- (c) The fee(s) specified in SECTION B, and payment thereof, is subject to adjustment pursuant to paragraph (g) of the special contract requirement entitled "LEVEL OF EFFORT." If the fee(s) is reduced and the reduced fee(s) is less than the sum of all fee payments made to the Contractor under this contract, the Contractor shall repay the excess amount to the Government. If the final adjusted fee exceeds all fee payments made to the contractor under this contract, the Contractor shall be paid the additional amount, subject to the availability of funds. In no event shall the Government be required to pay the Contractor any amount in excess of the funds obligated under this contract at the time of the discontinuance of work.
- (d) Fee(s) withheld pursuant to the terms and conditions of this contract shall not be paid until the contract has been modified to reduce the fee(s) in accordance with the "LEVEL OF EFFORT" special contract requirement, or until the Procuring Contracting Officer has advised the paying office in writing that no fee adjustment is required.

SEA B-14A - TRAVEL COSTS - ALTERNATE I (NAVSEA) (NOV 1996)

(a) Except as otherwise provided herein, the Contractor shall be reimbursed for its reasonable actual travel costs in accordance with FAR 31.205-46. The costs to be reimbursed shall be those costs accepted by the cognizant DCAA.

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- (b) Reimbursable travel costs include only that travel performed from the Contractor's facility to the worksite, in and around the worksite, and from the worksite to the Contractor's facility.
- (c) The Contractor shall not be reimbursed for:
 - (i) relocation costs and travel costs incident to relocation as defined in FAR 31.205-35; and/or
 - (ii) the following daily local travel costs:
 - travel at U.S. Military Installations where Government transportation is available,
 - travel performed for personal convenience/errands, including commuting to and from work, and
- travel costs incurred in the replacement of personnel when such replacement is accomplished for the Contractor's or employee's convenience.

SEA B-3 - <u>LIMITATION OF COST OR LIMITATION OF FUNDS LANGUAGE</u>

The clause entitled "LIMITATION OF COST" (FAR 52.232-20) or "LIMITATION OF FUNDS" (FAR 52.232-22), as appropriate, shall apply separately and independently to each separately identified estimated cost.

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NAME OF OFFEROR OR CONTRACTOR

SECTION C Descriptions and Specifications

CLAUSES INCORPORATED BY FULL TEXT

STATEMENT OF WORK

1.0 Background

The CAD Research and Development/Product Improvement Branch (R&D/PIP) Branch, Code 5230, is involved in a wide range of programs to investigate, evaluate, demonstrate, and ultimately implement new technologies into various U.S. Navy fleet applications. These programs range from investigating new energetic materials for primers and cartridges, through development of new cartridges and CADs, and include the evaluation of these new components to address current and future system requirements. These programs include, but are not limited to, the Navy CAD Science and Technology (S&T) Program, the joint Navy/Air Force Product Improvement Program (PIP), the Marine Corps Non-Lethal Warfare Initiative, the Navy Information Security Program, and related on-going Department of Defense weapon/missile programs. Specifically, the Fleet systems supported by these programs include aircrew escape, canopy fragilization, stores/countermeasure deployment, mechanism actuation, in addition to the Anti-Compromise Emergency Destruct and non-Lethal warfare initiatives. Contract support is required to supplement CAD R&D/PIP Branch personnel in conducting these types of programs.

Specifically, the contractor will assist Branch personnel in all phases of these programs. These efforts will include, but not be limited to, the investigation of new materials used in primers and cartridges. Also, these efforts will include the functional and characteristic testing of these new primer materials being conducted at IHDIV, at other Government, and at commercial facilities. The development of new cartridges and CADs, including their capability to address overall system requirements, and the relationships between several new cartridges/CADs to address potential future system needs is required under this procurement action. Contract support is required to supplement CAD R&D/PIP personnel in conducting other system-level programs as outlined above. The contractor must provide specialized expertise in these areas, in addition to the capability to provide timely written inputs, to allow CAD R&D/PIP personnel to successfully conduct and complete this type of program.

2.0 Scope

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The Statement of Work (SOW) defines the effort to be performed by the contractor in support of each specific Task Order to be contained under this CAD Analysis and Test Support contract.

3.0 Applicable Documents

The applicable documents for this procurement action are as follows:

DI-ADMN-80447 Contract Summary Report

DI-MGMT-80227 Contractor's Progress, Status, and Management Report

4.0 Requirements

The following are the technical requirements the contractor must possess to adequately support the CAD R&D/PIP Analysis and Test Support procurement action at this time:

- 4.1 An in-depth knowledge of current and future fleet cartridges, CADs, and aircrew escape propulsion systems. The contractor shall maintain a working knowledge of technological developments, which may potentially enhance the performance of current fleet cartridges, CADs, and aircrew escape propulsion systems.
- 4.2 A working knowledge of the interactions between various components comprising an aircrew escape system including human factors tolerance limits.
- 4.3 Specialized expertise into sub-components (energetic materials, primers, mechanisms, etc.) of signal transmission and other energy management systems.
- 4.4 The general knowledge to apply basic engineering principles to new and unique CADs, devices, and materials.
- 4.5 The ability to work with CAD R&D/PIP personnel at IHDIV, NSWC, at other Government facilities, and at commercial sites must be within the capability of the contractor. The selected vendor must have adequate security clearances, handling procedures, and the industry wide recognition to be accepted to work in these areas and with these other CAD/PAD specialists. This includes working with Confidential/Proprietary Information and working in a variety of explosive rated areas.

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5.0 Tasks

This will be a Task Order type contract under which detailed Tasking to the contractor will be defined with a specific SOW supporting each individual program. All SOW Tasks will be within scope of the underlying contract SOW. The following are general Tasks from which the contractor's specific requirements will be generated.

- 5.1 The contractor will provide analysis and test support of the investigation of energetic materials used in primers, cartridges, cartridge sub-assemblies, and other related CADs identified as a program of Fleet system in Paragraph 1.0 of this SOW.
- 5.2 The contractor will provide analysis and test support of the development of new cartridges, CADs, and aircrew escape propulsion system devices for implementation into various U. S. Navy applications.
- 5.3 The contractor shall provide analysis and test support to R&D/PIP Branch personnel during the evaluation of energy management systems for new and future U. S. Navy applications identified as a program of Fleet system in Paragraph 1.0 of this SOW.
- 5.4 The contractor shall provide analysis and test support on specialized and unique R&D/PIP Branch programs including, but not limited to, the Anti-Compromise Emergency Destruct program and the non-Lethal warfare initiative as required.

6.0 Delivery Schedule

Deliverable Delivery Date

Monthly Progress Reports NLT 15 days past reporting period for

Specific Task

Analyses/Recommendations as required by each specific Task

Final Report NLT 30 days past specific Task completion date

7.0 Government Furnished Material

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The Government Furnished Material (GFM) required under each specific Task Order will be returned to the Government upon completion of that Task. Ownership of all Contractor Furnished Materials (CFM) will be transferred to IHDIV, NSWC upon completion of the specific Task that required their purchase.

IHD 17 - Personnel Qualifications (Minimum) NAVSEA/IHD (FEB 2000)

- (a) Personnel assigned to or utilized by the Contractor in the performance of this contract shall, as a minimum, meet the experience, educational, or other background requirements set forth below and shall be fully capable of performing in an efficient, reliable, and professional manner. If the offeror does not identify the labor categories listed below by the same specific title, then a cross-reference list should be provided in the offeror's proposal identifying the difference.
- (b) The Government will review resumes of Contractor personnel proposed to be assigned, and if personnel not currently in the employ of Contractor, a written agreement from the potential employee to work will be part of the technical proposal.
- (c) If the Ordering Officer questions the qualifications or competence of any person performing under the contract, the burden of proof to sustain that the person is qualified as prescribed herein shall be upon the Contractor.
- (d) The Contractor must have the personnel, organization, and administrative control necessary to ensure that the services performed meet all requirements specified in delivery orders. The work history of each Contractor employee shall contain experience directly related to the tasks and functions to be assigned. The Ordering Officer reserves the right to determine if a given work history contains necessary and sufficiently detailed, related experience to reasonably ensure the ability for effective and efficient performance.

Labor Categories and Minimum Requirements:

Senior Engineer: This position requires a Masters degree in mechanical engineering, or other related technical fields with 20 years experience in the field of fluid dynamics, combustion, computer analysis of cartridge actuated devices (CAD)s internal ballistics, Anticompromise Destruct Devices, and experience in design/development of laser detonators.

Engineer: This position requires a bachelor degree in engineering or related technical field from an accredited institution with a minimum five years experience in CAD design and development, combustion process, and evaluation/test of CADs. Knowledge of destruct devices is also required for this position.

Publishing and Tech support: This position requires a 3 year experience in the field of documentation and report publishing in accordance to government standards.

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SECTION D Packaging and Marking

CLAUSES INCORPORATED BY FULL TEXT

${\bf IHD~31-\underline{MARKING~OF~SHIPMENTS~(COMMERCIALLY~PACKAGED~ITEMS)(NAVSEA/IHD)~FEB} \\ \underline{\bf 2000}$

- (a) Marking shall be in accordance with ASTM D 3951-90, "Commercial Packaging of Supplies and Equipment."
- (b) Additional markings are stated below:

Contract No: As specified in Block 2 of the SF26 Award Document.

Bldg: 1557

Code: 5230H

*Note: When the item is over 1000 lbs the contractor is to stencil the weight on the crate

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NAME OF O	FFEROR OR CONTRACTOR				
SECTION	E Inspection and Accept	ance			
CLAUSES	INCORPORATED BY	REFERENCE:			
52.246-5	Inspection Of Service	es Cost-Reimbursement A	PR 1984		

CLAUSES INCORPORATED BY FULL TEXT

IHD 49 - INSPECTION AND ACCEPTANCE (DESTINATION) (NAVSEA/IHD) (FEB 2000)

Inspection and acceptance of the supplies or services to be furnished hereunder shall be made at destination by the receiving activity.

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SECTION F Deliveries or Performance

CLAUSES INCORPORATED BY REFERENCE:

52.242-15	Stop-Work Order	AUG 1989
52.242-15 Alt	I Stop-Work Order (Aug 1989) - Alternate I	APR 1984
52.247-55	F.O.B. Point For Delivery Of Government-Furnished Property	APR 1984

CLAUSES INCORPORATED BY FULL TEXT

IHD 61 - PLACE OF DELIVERY: DESTINATION (NAVSEA/IHD) FEB 2000

(a) The articles to be furnished hereunder shall be delivered all transportation charges paid by the contractor to:

Receiving Officer Indian Head Division Naval Sea Systems Command 101 Strauss Avenue Indian Head, Maryland 20640-5035

(b) Bids submitted on a basis other than F.O.B. Destination will be rejected as non-responsive and proposals may be deemed unacceptable.

IHD 62 - PERIOD OF PERFORMANCE (NAVSEA/IHD) FEB 2000

The Basic effort to be performed under this contract, including delivery of data, shall be completed within a period of [12] months beginning with the effective date of this contract. The total period of performance, should all options be exercised, will be 60 months.

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SECTION G Contract Administration Data

CLAUSES INCORPORATED BY REFERENCE:

252.242-7000 Postaward Conference

DEC 1991

CLAUSES INCORPORATED BY FULL TEXT

IHD 76 - INDIAN HEAD DIVISION, NAVAL SEA SYSTEMS COMMAND, HOURS OF OPERATION AND HOLIDAY SCHEDULE (NAVSEA/IHD) FEB 2000

- 1. The policy of this station is to schedule periods of reduced operations or shutdown during holiday periods. Deliveries will not be accepted on Saturdays, Sundays or Holidays except as specifically requested by the Naval Sea Systems Command. All goods or services attempted to be delivered on a Saturday, Sunday or Holiday without specific instructions from the Contracting Officer or his duly appointed representative will be returned to the contractor at his expense with no cost or liability to the U.S. Government.
- 2. The scheduled holidays for Indian Head Division, Naval Sea Systems Command are:

HOLIDAY	DATE OF OBSERVANCE
New Year's Day	01 January (Tuesday)*
Martin Luther King's	21 January (Monday)*
Birthday	
President's Day	18 February (Monday)*
Memorial Day	28 May (Monday)*
Independence Day	4 July (Wednesday)*
Labor Day	3 September (Monday)*
Columbus Day	15 October (Monday)*
Veteran's Day	12 November (Monday)*
Thanksgiving Day	22 November (Thursday)*
Christmas Day	25 December (Tuesday)*

^{*} If the actual date falls on a Saturday, the holiday will be observed the preceding Friday. If the holiday falls on a Sunday, the observance shall be on the following Monday.

3. The hours of operation for the Contracts Division and Receiving Branch are as follows:

<u>AREA</u>	<u>FROM</u>	<u>TO</u>
Contracts Division (BLDG. 1558)	7:30 A.M.	4:00 P.M.
Receiving Branch (BLDG. 116)	7:30 A.M	11:00 A.M

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NAME OF OFFEROR OR CONTRACTOR		
	12:30 P.M. 2:0	00 P.M.
If you intend to visit the Contracts advance.	Division, it is advised that you call for an appointn	nent at least 24 hours in
NAPS 5252,232-9001 ALTER	NATE 1 SUBMISSION OF INVOICES (CO	ST-REIMBURSEMENT.
TIME-AND-MATERIALS, L	ABOR-HOUR, OR FIXED PRICE INCENTIV	
ALTERNATE 1- (JUL 1992)		
	lause includes contractor requests for interim s (SF 1034) but does not include contractor reques	sts for progress payments under
(b) The Contractor shall submopies, to the contract auditor*	nit invoices and any necessary supporting document at the following address:	ntation, in an original and
		
	cable, in which case invoices will be segregated by	
	AVSEA Indian Head, 101 Strauss Ave., Indian	
	$\frac{r^*}{g}$ will forward the invoice to the designated payr g, in accordance with the applicable payment (and	
another time period is specified	n payments shall be submitted no more than once of in the Payments clause of this contract. For indefined	inite delivery type contracts,
	be submitted no more than once every two weeks in calendar days between performance and submis	
the following information, as a		ı, each invoice shall contain
(1) Contract line item n	` '	
(2) Subline item number	er (SLIN) leation Reference Number (ACRN)	
(4) Payment terms	reation Reference (Authori (ACRIV)	
(5) Procuring activity		
	ded or services performed	
	allowable under the contract	
	ubmarine or other craft) or system for which suppl	y/service is provided
	al Inspection and Receiving Report",	
	n each invoice submittal.	
	ly with the final invoice.	
is not required.	•	
(f) A Certificate of Performan	nce	
	d with each invoice submittal.	
is not required	1.	

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- (g) The Contractor's final invoice shall be identified as such, and shall list all other invoices (if any) previously tendered under this contract.
- (h) Costs of performance shall be segregated, accumulated and invoiced to the appropriate ACRN categories to the extent possible. When such segregation of costs by ACRN is not possible for invoices submitted with CLINS/SLINS with more than one ACRN, an allocation ratio shall be established in the same ratio as the obligations cited in the accounting data so that costs are allocated on a proportional basis.
- (i) When a vendor invoice for a foreign currency is provided as supporting documentation, the Contractor shall identify the foreign currency and indicate on the vendor invoice the rate of exchange on the date of payment by the Contractor. The Contractor shall also attach a copy of the bank draft or other suitable documents showing the rate of exchange. The contractor shall provide an English translation if the vendor invoice is written in a foreign language.
 - * In contracts with the Canadian Commercial Corporation, substitute
 - "Administrative Contracting Officer" for "contract auditor".
 - ** Check appropriate requirements.

SEA G-1 - CONTRACT ADMINISTRATION DATA LANGUAGE (NAVSEA)

(a) Electronic Funds Transfer (EFT) Payment Requirements

FAR 52.232-33, MANDATORY INFORMATION FOR ELECTRONIC FUNDS TRANSFER PAYMENT, is included in this solicitation/contract. All Contractor payments will be made by EFT unless excepted or otherwise determined by the paying office designated in the contract.

The Contractor <u>must</u> initiate enrollment in EFT by contacting the paying office designated in the contract and requesting form SF 3881, Automated Clearing House (ACH) Vendor/Miscellaneous Payment Enrollment Plan. This form must be completed by the Contractor and their financial institution and returned to the paying office. The paying office will complete the process and notify the Contractor that EFT enrollment is complete. All payments under this contract will be held until the Contractor provides the required EFT enrollment information.

(b) Enter below the address (street and number, city, county, state and zip code) of the Contractor's far administer the contract if such address is different from the address shown on the SF 26 or SF 33, as a					

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SECTION H Special Contract Requirements

CLAUSES INCORPORATED BY FULL TEXT

IHD 113 - NOTICE OF INCORPORATION OF SECTIONS K, L, AND M (NAVSEA/IHD) FEB 2000

The following sections of the solicitation will not be distributed with the contract; however, they are incorporated in and form a part of the resultant contract as though furnished in full text therewith:

SECTION TITLE

K Representations, Certifications and Other Statements of Offerors (Bidders)

L Instructions, Conditions, and Notices to Offerors (Bidders)

M Evaluation Factors for Award

IHD 114 - CONTRACTING OFFICER'S REPRESENTATIVE (COR) (NAVSEA/IHD) FEB 2000

(a) The COR for this contract is:

Name: Tom Blachowski

Address: NAVSEA Indian Head Surface Warfare Center Division, 101 Strauss Ave, Indian Head, MD, 20640

Code: 5230H

Telephone No.:30-744-2362

NSN 7540-01-152-8057

- (c) The COR will act as the Contracting Officer's representative for technical matters, providing technical direction and discussion, as necessary, with respect to the specification or statement of work, and monitoring the progress and quality of contractor performance. The COR is not an Administrative Contracting Officer and does not have authority to direct the accomplishment of effort which is beyond the scope of the statement of work in the contract (or delivery order).
- (d) When, in the opinion of the contractor, the COR requests effort outside the existing scope of the contract (or delivery order), the contractor shall promptly notify the contracting officer (or ordering officer) in writing. No action shall be taken by the contractor under such direction until the contracting officer has issued a modification to the contract (or in the case of a delivery order, until the ordering officer has issued a modification to the delivery order); or until the issue has been otherwise resolved.

IHD 122 - PAYMENT OF FIXED-FEE UNDER COST-PLUS-FIXED-FEE (COMPLETION) INDEFINITE QUANTITY CONTRACTS (FEB 2000) (NAVSEA/IHD)

(a) The orders issued under this contract shall be of the cost-plus-fixed-fee completion form. This pricing form provides for payment to the contractor of a negotiated fee that is fixed at the inception of the order. In as much as the orders are issued under the authority of the base contract, the fee fixed for individual orders will be distributed at

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the same proportional rate to the estimated cost of the order as the fixed-fee is proportional to the estimated cost in the base contract. This method of fee distribution is for administrative convenience and is not establishing the fee amount on the estimated cost of each order since the fee established in the base contract was established by use of weighted guidelines or competitive cost realism.

- (b) The fixed fee does not vary with actual cost, but may be adjusted as a result of changes in the work to be performed under the order. The order shall require the contractor to complete and deliver the specified end product (e.g., a final report of research accomplishing the goal or target) within the estimated cost, if possible, as a condition for payment of the entire fixed fee. However, in the event the work cannot be completed within the estimated cost, the Government may require more effort without increase in fee, provided the Government increases the estimated cost.
- (c) In addition, this contract does not allow for the application of fee on Support Cost items. Therefore, ceilings established for Support Costs shall be identified as "not-to-exceed" items and should be tracked separately. Should the estimated costs associated with the labor portion (i.e., not identified as Support Cost items) of any order be reduced, the fee shall be reduced accordingly even if there is not overall reduction in the total estimated cost of the order.

IHD 125 - TYPES OF DELIVERY ORDERS UNDER INDEFINITE DELIVERY TYPE CONTRACTS (FEB 2000) (NAVSEA/IHD)

(a) The following types of delivery orders will be issued under this contract: Cost Plus Fixed Fee Completion.

IHD 126 - GOVERNMENT-FURNISHED PROPERTY (FEB 2000) (NAVSEA/IHD)

(a) The Government will furnish the following property to the Contractor for use in performance of this contract in accordance with the following schedule:

GFP will be specified in individual Task Orders.

(b) The property will be delivered at the Governments expense at or near (The contractor is to insert the address city or town and state in which the plant is located; and if rail transportation is specified in paragraph (a)
above, the exact location of private siding or public team tract at which rail shipments will be received, as
well as the name of the railroad(s)):

(c) Only the property listed above in the quantity shown will be furnished by the Government. All other property required for performance of this contract shall be furnished by the contractor.

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(d) Within 30 days after Government furnished property is determined by the contractor to be lost, damaged, destroyed, no longer usable, or no longer needed for the performance of the contract, the Contractor shall notify the Contracting Officer, in writing, thereof.

SEA H-1 - NAVSEA 5252.202-9101 ADDITIONAL DEFINITIONS (MAY 1993)

As used throughout this contract, the following terms shall have the meanings set forth below:

- (a) DEPARTMENT means the Department of the Navy.
- (b) REFERENCES TO THE FEDERAL ACQUISITION REGULATION (FAR) All references to the FAR in this contract shall be deemed to also reference the appropriate sections of the Defense FAR Supplement (DFARS), unless clearly indicated otherwise.
- (c) REFERENCES TO ARMED SERVICES PROCUREMENT REGULATION OR DEFENSE ACQUISITION REGULATION All references in this document to either the Armed Services Procurement Regulation (ASPR) or the Defense Acquisition Regulation (DAR) shall be deemed to be references to the appropriate sections of the FAR/DFARS.
- (d) NATIONAL STOCK NUMBERS Whenever the term Federal Item Identification Number and its acronym FIIN or the term Federal Stock Number and its acronym FSN appear in the contract, order or their cited specifications and standards, the terms and acronyms shall be interpreted as National Item Identification Number (NIIN) and National Stock Number (NSN) respectively which shall be defined as follows:
- (1) <u>National Item Identification Number (NIIN)</u>. The number assigned to each approved Item Identification under the Federal Cataloging Program. It consists of nine numeric characters, the first two of which are the National Codification Bureau (NCB) Code. The remaining positions consist of a seven digit non-significant number.
- (2) <u>National Stock Number (NSN)</u>. The National Stock Number (NSN) for an item of supply consists of the applicable four position Federal Supply Class (FSC) plus the applicable nine position NIIN assigned to the item of supply.

SEA H-2 - <u>NAVSEA 5252,232-9104 ALLOTMENT OF FUNDS (MAY 1993)</u>

(a) This contract is incrementally funded with respect to both cost and fee. The amount(s) presently available and allotted to this contract for payment of fee for incrementally funded contract line item number/contract subline item number (CLIN/SLIN), subject to the clause entitled "FIXED FEE" (FAR 52.216-8) or "INCENTIVE FEE" (FAR 52.216-10), as appropriate, is specified below. The amount(s) presently available and allotted to this contract for payment of cost for incrementally funded CLINs/SLINs is set forth below. As provided in the clause of this contract entitled "LIMITATION OF FUNDS" (FAR 52.232-22), the CLINs/SLINs covered thereby, and the period of performance for which it is estimated the allotted amount(s) will cover are as follows:

ESTIMATED ITEM(S) ALLOTTED TO COST ALLOTTED TO FEE PERIOD OF PERFORMANCE

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SEA H-20 - NAVSEA 5252,216-9112 ORDERS (COST-PLUS-FIXED-FEE) (APR 1999)

- (a) General. Orders for supplies or services specified in Section B of the Schedule may be issued by the Contracting Officer at any time during the effective period of this agreement. Except as otherwise provided in paragraph (e) of this clause, the Contractor agrees to accept and perform orders issued by the Contracting Officer within the scope of this agreement. It is understood and agreed that the Government has no obligation under the terms of this agreement to issue any orders. Except as otherwise provided in any order, the Contractor shall furnish all materials and services necessary to accomplish the work specified in each order issued hereunder; provided, however, that this agreement shall not be used for the furnishing of supplies or services which are covered by any "guaranty" or "warranty" clause(s) of the contract(s) under which the supplies were manufactured. In the event of any inconsistency between any order and this agreement, this agreement shall control. All the requirements of this agreement shall be applicable to all orders issued hereunder. Wherever the word "contract" appears in this agreement, it shall be deemed to include within its meaning the word "order", and each order shall be considered a separate binding contract as of its effective date. The Contractor shall segregate the costs incurred in the performance of any order issued hereunder from the costs of all other orders issued under this agreement.
- (b) Ordering. Orders and revisions thereto shall be made in writing and be signed by any authorized Contracting Officer cited in paragraph (i). Each order shall:
- (1) set forth detailed specifications or requirements for the supplies or services being ordered, (or reference applicable specifications or requirements in Section C of this agreement), and, if applicable, shall refer to the appropriate item under Section B of this agreement;
 - (2) set forth quantities being ordered;
 - (3) set forth preservation, packaging and packing instructions, if any;
 - (4) set forth delivery or performance dates;
 - (5) designate the place(s) where inspection and acceptance will be made by the Government;
 - (6) set forth the estimated cost and fixed fee or, in the case of an undefinitized order, the definitization schedule and both the monetary limitation on Government liability for the undefinitized order and the maximum ceiling amount at which the order may be definitized:
 - (7) set forth appropriation and accounting data for the work being ordered;
 - (8) be dated;
 - (9) be identified by number in accordance with DFARS 204.7004;
- (10) set forth the property, if any, to be furnished by the Government and the date(s) such property is to be delivered to the Contractor;

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- (11) set forth the disbursing office where payment is to be made and other applicable contract administration data;
- (12) cite the applicable circumstance or exception and the justification control number. Orders for items not identified in the class justification, or an individual justification and the basic ordering agreement are unauthorized;
 - (13) be issued on an SF 26 or DD Form 1155; and
 - (14) set forth any other pertinent information.
- (c) <u>Priced Orders</u>. Except as otherwise provided in paragraph (d) below, the Contractor shall not begin any work on an order until the estimated cost and fixed fee for the order have been agreed upon by the Contracting Officer and Contractor and an order is issued by the Contracting Officer. Upon receipt of a proposed order, the Contractor shall promptly submit to the Contracting Officer a cost proposal for the work specified in the order. The Contractor shall submit such cost or pricing data as the Contracting Officer may require. Promptly after receipt of the Contractor's proposal and supporting cost or pricing data, the Contractor and the Contracting Officer shall negotiate and agree upon the estimated cost, fixed fee, and delivery schedule for the work being ordered. The estimated cost, fixed fee, and delivery schedule, as agreed upon, shall be set forth in the priced order and the order shall be signed by both the Contracting Officer and the Contractor. Upon receipt of the priced order, the Contractor shall promptly commence work and shall diligently complete it.
- (d) <u>Undefinitized Orders</u>. Whenever the Contracting Officer determines that urgent demands or requirements prevent the issuance of a priced order, the Contracting Officer may issue an unpriced order. Such order may be unilateral or bilateral and shall establish a limitation on Government liability, a maximum ceiling amount, and a schedule for definitization of the order, as described in subparagraph (f)(2) below. Upon request, the Contractor shall submit a maximum ceiling amount proposal before the undefinitized order is issued. The maximum ceiling amount is the maximum amount (including fee) at which the order may be definitized. Except as provided in paragraph (e) below, the Contractor shall commence performance of the order upon receipt. The clause entitled "CONTRACT DEFINITIZATION" (DFARS 252.217-7027) shall be included in any undefinitized order.
- (e) <u>Rejection of Unilateral Orders</u>. The Contractor may reject any unilateral order if the Contractor determines that it cannot feasibly perform the order or if it does not concur with the maximum ceiling amount. However, each unilateral order shall be deemed to have been accepted by the Contractor unless within fifteen (15) days of issuance of the order the Contractor notifies the Contracting Officer in writing of its rejection of the order.
- (f) <u>Definitization of Undefinitized Orders</u>. (l) The Contractor agrees that following the issuance of an undefinitized order, it will promptly begin negotiating with the Contracting Officer the CPFF and terms of a definitive order that will include: (A) all clauses required by regulation on the date of the order; (B) all clauses required by law on the date of execution of the definitive order; and, (C) other mutually agreeable clauses, terms and/or conditions. No later than sixty (60) days after the undefinitized order is issued, the Contractor shall submit a cost proposal with sufficient data to support the accuracy and derivation of its CPFF proposal; and, when required by FAR or the Contracting Officer, cost or pricing data. If additional cost information is available prior to the conclusion of negotiations, the Contractor shall provide that information to the Contracting Officer. The CPFF agreed upon shall be set forth in a bilateral modification to the order. In no event shall the CPFF exceed the maximum ceiling amount specified in the undefinitized order.

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- (2) Each undefinitized order shall contain a schedule for definitization which shall include a target date for definitization and dates for submission of a qualifying proposal, beginning of negotiations and, if appropriate, submission of make-or-buy and subcontracting plans and cost or pricing data. Submission of a qualifying proposal in accordance with the definitization schedule is a material element of the order. The schedule shall provide for definitization of the order by the earlier of:
- a specified target date which is not more than 180 days after the issuance of the undefinitized order. However, that target date may be extended by the Contracting Officer for up to 180 days after the Contractor submits a qualifying proposal as defined in DFARS 217.7401; or
- (ii) the date on which the amount of funds obligated by the Government under the undefinitized order exceeds fifty percent (50%) of the order's maximum ceiling amount, except as provided in subparagraph (f)(3) below.
- (3) If agreement on a definitive order is not reached within the time provided pursuant to subparagraph (f)(2) above, the Contracting Officer may, with the approval of the Head of the Contracting Activity, determine a reasonable CPFF in accordance with Subpart 15.8 and Part 3l of the FAR, and issue a unilateral order subject to Contractor appeal as provided in the "DISPUTES" clause (FAR 52.233-1). In any event, the Contractor shall proceed with completion of the order, subject to the "LIMITATION OF GOVERNMENT LIABILITY" clause (FAR 52.216-24).
- (g) <u>Limitation of Government Liability</u>. (l) Each undefinitized order shall set forth the limitation of Government liability, which shall be the maximum amount that the Government will be obligated to pay the Contractor for performance of the order until the order is definitized. The Contractor is not authorized to make expenditures or incur obligations exceeding the limitation of Government liability set forth in the order. If such expenditures are made or if such obligations are incurred, those expenditures and obligations will be at the Contractor's sole risk and expense, Further, the limitation of liability shall be the maximum Government liability if the order is terminated. The clause at FAR 52.216-24 shall be included in any undefinitized order.
- (2) Except for undefinitized orders for Foreign Military Sales; purchases of less than \$25,000; special access programs; and Congressionally-mandated long-lead procurements; and except as otherwise provided in subparagraph (g)(3) below, the limitation of Government liability shall not exceed fifty percent (50%) of the maximum ceiling amount of an undefinitized order. In the case of orders within these excepted categories, however, the procedures set forth herein shall be followed to the maximum extent practical.
- (3) If the Contractor submits a qualifying proposal, as defined in DFARS 217.7401 to definitize an order before the Government obligated fifty percent (50%) of the maximum ceiling
- amount, the Contracting Officer may increase the limitation of Government Liability up to no more than seventy-five percent (75%) of the maximum ceiling amount or up to seventy-five percent (75%) of the total CPFF proposed by the Contractor, whichever is less.
- (4) If at any time the Contractor believes that its expenditure under an order will exceed the limitation of Government liability, the Contractor shall so notify the Contracting Officer, in writing, and propose an appropriate increase in the limitation of Government liability of such order. Within thirty (30) days of such notice, the Contracting Officer will either (i) notify the Contractor in writing of such appropriate increase, or (ii) instruct the Contractor how and to what extent the work shall be continued; provided, however, that in no event shall the

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Contractor be obligated to proceed with work on an undefinitized order beyond the point where its costs incurred plus a reasonable profit exceed the limitation of Government liability, and provided also that in no event shall the Government be obligated to pay the Contractor any amount in excess of the limitation of Government liability specified in any such order prior to definitization.

- (h) <u>Initial Spares</u>. The limitations set forth in paragraph (d) and subparagraphs (f)(2), (g)(2) and (g)(3) do not apply to undefinitized orders for the purchase of initial spares.
- (i) Ordering Activities. The following activities are authorized to issue orders hereunder:

The Contracting Officer of the Ordering Activity shall forward a copy of each executed order marked "DD-350", to the Commander, Naval Sea Systems Command, ATTN: SEA 0293.

(j) Funds in the following amount are committed under this Basic Ordering Agreement for use by the Ordering Activity in obligating funds to pay for orders placed hereunder:

<u>Item</u> <u>Funds</u>

SEA H-30 - NAVSEA 5252.237-9106 SUBSTITUTION OF PERSONNEL (SEP 1990)

- (a) The Contractor agrees that a partial basis for award of this contract is the list of key personnel proposed. Accordingly, the Contractor agrees to assign to this contract those key persons whose resumes were submitted with the proposal necessary to fulfill the requirements of the contract. No substitution shall be made without prior notification to and concurrence of the Contracting Officer in accordance with this requirement.
- (b) All proposed substitutes shall have qualifications equal to or higher than the qualifications of the person to be replaced. The Contracting Officer shall be notified in writing of any proposed substitution at least forty-five (45) days, or ninety (90) days if a security clearance is to be obtained, in advance of the proposed substitution. Such notification shall include: (1) an explanation of the circumstances necessitating the substitution; (2) a complete resume of the proposed substitute; and (3) any other information requested by the Contracting Officer to enable him/her to judge whether or not the Contractor is maintaining the same high quality of personnel that provided the partial basis for award.

SEA H-5 - NAVSEA 5252.245-9106 FACILITIES TO BE GOVERNMENT-FURNISHED (COST-REIMBURSEMENT) (SEP 1990)

(a)(1) The estimated cost and fee, if any, and delivery schedule set forth in this contract contemplate the rent-free use of the facilities identified in paragraph (b) below and in paragraph (d) (applicable only for research and development contracts) if such paragraph (d) is added to this requirement. If the Government limits or terminates the Contractor's rent-free use of said facilities, and such action affects the ability of the Contractor to perform this contract in accordance with its terms and conditions, then an equitable adjustment in the estimated cost and fee, if any, or delivery schedule, or both, shall be made pursuant to the clause entitled "CHANGES--COST-REIMBURSEMENT" (FAR 52.243-2), provided, however, that if the limitation or termination is due to failure by the Contractor to perform its obligations under this contract, the Contractor shall be entitled only to such adjustment as the Contracting Officer determines as a fact to be appropriate under the circumstances.

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- (2) For the purposes of this requirement, facilities means industrial property (other than material, special tooling, military property, and special test equipment) for production, maintenance, research, development, or test, including real property and rights therein, buildings, structures, improvements, and plant equipment as defined in FAR Part 45.
- (b) The Contractor is authorized to acquire or use the facilities described below upon the prior written approval of the cognizant Contract Administration Office, which shall determine that such facilities are required to carry out the work provided for by this contract. Immediately upon delivery of each item of approved facilities to the Contractor's plant, the Contractor shall notify the cognizant Contract Administration Office of the receipt of such facilities owned by the Government, which shall be made a part of the plant account assigned to the Contractor at that location.

DESCRIPTION AND IDENTITY OF FACILITIES

As Specified on each individual Task Order

- (c)(1) In the event that the cumulative total acquisition costs (actual or estimated) of all facilities provided by the Naval Sea Systems Command to the Contractor at the same plant or general location (including the facilities to be furnished hereunder) does not exceed \$50,000, such facilities shall be provided to the Contractor as Government Property subject to and in accordance with the clause entitled "GOVERNMENT PROPERTY (COST-REIMBURSEMENT, TIME-AND-MATERIAL, OR LABOR-HOUR CONTRACTS) (FAR 52.245-5), unless there is in existence a facilities management contract at the same plant or general location.
- (2) In the event there is in existence a facilities management contract effective at the same plant or general location, the facilities provided hereunder shall be made subject to all the terms and conditions of the facilities management contract.

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SECTION I Contract Clauses

CLAUSES INCORPORATED BY REFERENCE:

52.202-1	Definitions	MAY 2001
52.203-3	Gratuities	APR 1984
52.203-5	Covenant Against Contingent Fees	APR 1984
52.203-6	Restrictions On Subcontractor Sales To The Government	JUL 1995
52.203-7	Anti-Kickback Procedures	JUL 1995
52.203-8	Cancellation, Rescission, and Recovery of Funds for Illegal or	JAN 1997
52 202 10	Improper Activity Price Or Fee Adjustment For Illegal Or Improper Activity	IAN 1007
52.203-10		JAN 1997
52.203-12 52.204-4	Limitation On Payments To Influence Certain Federal Transactions Printed or Copied Double-Sided on Recycled Paper	JUN 1997 AUG 2000
52.204-4 52.208-9		MAR 1996
52.208-9 52.211-15	Contractor Use of Mandatory Sources of Supply Defense Priority And Allocation Requirements	SEP 1990
	· · · · · · · · · · · · · · · · · · ·	
52.215-2	Audit and RecordsNegotiation	JUN 1999
52.215-2 Alt I	Audit and RecordsNegotiation (Jun 1999) - Alternate I	JAN 1997
	Audit and RecordsNegotiation (Jun 1999) - Alternate II	APR 1998
52.215-8	Order of PrecedenceUniform Contract Format	OCT 1997
52.215-10	Price Reduction for Defective Cost or Pricing Data	OCT 1997
52.215-11	Price Reduction for Defective Cost or Pricing DataModifications	OCT 1997
52.215-13	Subcontractor Cost or Pricing DataModifications	OCT 1997
52.215-14	Integrity of Unit Prices	OCT 1997
52.215-15	Pension Adjustments and Asset Reversions	DEC 1998
52.215-18	Reversion or Adjustment of Plans for Postretirement Benefits (PRB) Other than Pensions	OCT 1997
52.215-19	Notification of Ownership Changes	OCT 1997
52.215-21	Requirements for Cost or Pricing Data or Information Other Than	OCT 1997
02.210 21	Cost or Pricing DataModifications	001 1,,,
52.215-21 Alt I	Requirements for Cost or Pricing Data or Information Other Than	OCT 1997
	Cost or Pricing DataModifications (Oct 1997) - Alternate I	
52.215-21 Alt	Requirements for Cost or Pricing Data or Information Other Than	APR 1984
II	Cost or Pricing DataModifications (Oct 1997) - Alternate II	
52.216-8	Fixed Fee	MAR 1997
52.219-4	Notice of Price Evaluation Preference for HUBZone Small Business	JAN 1999
	Concerns	
52.219-8	Utilization of Small Business Concerns	OCT 2000
52.219-9	Small Business Subcontracting Plan	OCT 2000
52.222-3	Convict Labor	AUG 1996
52.222-21	Prohibition Of Segregated Facilities	FEB 1999
52.222-26	Equal Opportunity	FEB 1999
	Equal Opportunity (Feb 1999) - Alternate I	FEB 1999
52.222-35	Affirmative Action For Disabled Veterans And Veterans of the	APR 1998
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52.222-36	Affirmative Action For Workers With Disabilities	JUN 1998
52.222-37	Employment Reports On Disabled Veterans And Veterans Of The	JAN 1999
02.222 07	Vietnam Era	0111 (1)
52.222-41	Service Contract Act Of 1965, As Amended	MAY 1989
52.222-44	Fair Labor Standards And Service Contract Act - Price Adjustment	MAY 1989
52.222-47	Service Contract Act (SCA) Minimum Wages And Fringe Benefits	MAY 1989
52.223-6	Drug Free Workplace	MAY 2001
52.227-9	Refund Of Royalties	APR 1984
52.230-2	Cost Accounting Standards	APR 1998
52.230-3	Disclosure And Consistency Of Cost Accounting Practices	APR 1998
52.230-4	Consistency In Cost Accounting Practices	AUG 1992
52.230-6	Administration of Cost Accounting Standards	NOV 1999
52.232-33	Payment by Electronic Funds TransferCentral Contractor	MAY 1999
	Registration	
52.244-5	Competition In Subcontracting	DEC 1996
52.245-3	Identification of Government-Furnished Property	APR 1984
52.245-4	Government-Furnished Property (Short Form)	APR 1984
252.203-7001	Prohibition On Persons Convicted of Fraud or Other Defense-	MAR 1999
	Contract-Related Felonies	
252.204-7004	Required Central Contractor Registration	MAR 2000
252.227-7014	Rights in Noncommercial Computer Software and Noncommercial	JUN 1995
	Computer Software Documentation	
252.227-7016	Rights in Bid or Proposal Information	JUN 1995
252.227-7025	Limitations on the Use or Disclosure of Government-Furnished	JUN 1995
	Information Marked with Restrictive Legends	
252.227-7027	Deferred Ordering Of Technical Data Or Computer Software	APR 1988
252.227-7030	Technical DataWithholding Of Payment	MAR 2000
252.227-7036	Declaration of Technical Data Conformity	JAN 1997
252.227-7037	Validation of Restrictive Markings on Technical Data	SEP 1999
252.246-7001	Warranty Of Data	DEC 1991

CLAUSES INCORPORATED BY FULL TEXT

52.216-19 ORDER LIMITATIONS. (OCT 1995)

- (a) Minimum order. When the Government requires supplies or services covered by this contract in an amount of less than (insert dollar figure or quantity), the Government is not obligated to purchase, nor is the Contractor obligated to furnish, those supplies or services under the contract.
- (b) Maximum order. The Contractor is not obligated to honor:
- (1) Any order for a single item in excess of (insert dollar figure or quantity);
- (2) Any order for a combination of items in excess of (insert dollar figure or quantity); or
- (3) A series of orders from the same ordering office within days that together call for quantities exceeding the

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limitation in subparagraph (1) or (2) above.

- (c) If this is a requirements contract (i.e., includes the Requirements clause at subsection 52.216-21 of the Federal Acquisition Regulation (FAR)), the Government is not required to order a part of any one requirement from the Contractor if that requirement exceeds the maximum-order limitations in paragraph (b) above.
- (d) Notwithstanding paragraphs (b) and (c) above, the Contractor shall honor any order exceeding the maximum order limitations in paragraph (b), unless that order (or orders) is returned to the ordering office within days after issuance, with written notice stating the Contractor's intent not to ship the item (or items) called for and the reasons. Upon receiving this notice, the Government may acquire the supplies or services from another source.

(End of clause)

52.216-22 INDEFINITE QUANTITY. (OCT 1995)

- (a) This is an indefinite-quantity contract for the supplies or services specified, and effective for the period stated, in the Schedule. The quantities of supplies and services specified in the Schedule are estimates only and are not purchased by this contract.
- (b) Delivery or performance shall be made only as authorized by orders issued in accordance with the Ordering clause. The Contractor shall furnish to the Government, when and if ordered, the supplies or services specified in the Schedule up to and including the quantity designated in the Schedule as the "maximum". The Government shall order at least the quantity of supplies or services designated in the Schedule as the "minimum".
- (c) Except for any limitations on quantities in the Order Limitations clause or in the Schedule, there is no limit on the number of orders that may be issued. The Government may issue orders requiring delivery to multiple destinations or performance at multiple locations.
- (d) Any order issued during the effective period of this contract and not completed within that period shall be completed by the Contractor within the time specified in the order. The contract shall govern the Contractor's and Government's rights and obligations with respect to that order to the same extent as if the order were completed during the contract's effective period; provided, that the Contractor shall not be required to make any deliveries under this contract after 60 days after the effective period of the contract. The effective period is defined as the base year and any option years that are exercised.

52.217-9 OPTION TO EXTEND THE TERM OF THE CONTRACT (MAR 2000)

- (a) The Government may extend the term of this contract by written notice to the Contractor within (insert the period of time within which the Contracting Officer may exercise the option); provided that the Government gives the Contractor a preliminary written notice of its intent to extend at least days (60 days unless a different number of days is inserted) before the contract expires. The preliminary notice does not commit the Government to an extension.
- (b) If the Government exercises this option, the extended contract shall be considered to include this option clause.
- (c) The total duration of this contract, including the exercise of any options under this clause, shall not exceed 60 months.

(End of clause)

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52.243-7 NOTIFICATION OF CHANGES (APR 1984)

- (a) Definitions. "Contracting Officer," as used in this clause, does not include any representative of the Contracting Officer. "Specifically authorized representative (SAR)," as used in this clause, means any person the Contracting Officer has so designated by written notice (a copy of which shall be provided to the Contractor) which shall refer to this subparagraph and shall be issued to the designated representative before the SAR exercises such authority.
- (b) Notice. The primary purpose of this clause is to obtain prompt reporting of Government conduct that the Contractor considers to constitute a change to this contract. Except for changes identified as such in writing and signed by the Contracting Officer, the Contractor shall notify the Administrative Contracting Officer in writing, within _____ calendar days from the date that the Contractor identifies any Government conduct (including actions, inactions, and written or oral communications) that the Contractor regards as a change to the contract terms and conditions. On the basis of the most accurate information available to the Contractor, the notice shall state--
- (1) The date, nature, and circumstances of the conduct regarded as a change;
- (2) The name, function, and activity of each Government individual and Contractor official or employee involved in or knowledgeable about such conduct;
- (3) The identification of any documents and the substance of any oral communication involved in such conduct;
- (4) In the instance of alleged acceleration of scheduled performance or delivery, the basis upon which it arose;
- (5) The particular elements of contract performance for which the Contractor may seek an equitable adjustment under this clause, including--
- (i) What contract line items have been or may be affected by the alleged change;
- (ii) What labor or materials or both have been or may be added, deleted, or wasted by the alleged change;
- (iii) To the extent practicable, what delay and disruption in the manner and sequence of performance and effect on continued performance have been or may be caused by the alleged change;
- (iv) What adjustments to contract price, delivery schedule, and other provisions affected by the alleged change are estimated: and
- (6) The Contractor's estimate of the time by which the Government must respond to the Contractor's notice to minimize cost, delay or disruption of performance.
- (c) Continued performance. Following submission of the notice required by (b) above, the Contractor shall diligently continue performance of this contract to the maximum extent possible in accordance with its terms and conditions as construed by the Contractor, unless the notice reports a direction of the Contracting Officer or a communication from a SAR of the Contracting Officer, in either of which events the Contractor shall continue performance; provided, however, that if the Contractor regards the direction or communication as a change as described in (b) above, notice shall be given in the manner provided. All directions, communications, interpretations, orders and similar actions of the SAR shall be reduced to writing and copies furnished to the Contractor and to the Contracting Officer. The Contracting Officer shall countermand any action which exceeds the

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authority of the SAR.

- (d) Government response. The Contracting Officer shall promptly, within _____ calendar days after receipt of notice, respond to the notice in writing. In responding, the Contracting Officer shall either--
- (1) Confirm that the conduct of which the Contractor gave notice constitutes a change and when necessary direct the mode of further performance;
- (2) Countermand any communication regarded as a change;
- (3) Deny that the conduct of which the Contractor gave notice constitutes a change and when necessary direct the mode of further performance; or
- (4) In the event the Contractor's notice information is inadequate to make a decision under (1), (2), or (3) above, advise the Contractor what additional information is required, and establish the date by which it should be furnished and the date thereafter by which the Government will respond.
- (e) Equitable adjustments.
- (1) If the Contracting Officer confirms that Government conduct effected a change as alleged by the Contractor, and the conduct causes an increase or decrease in the Contractor's cost of, or the time required for, performance of any part of the work under this contract, whether changed or not changed by such conduct, an equitable adjustment shall be made--
- (i) In the contract price or delivery schedule or both; and
- (ii) In such other provisions of the contract as may be affected.
- (2) The contract shall be modified in writing accordingly. In the case of drawings, designs or specifications which are defective and for which the Government is responsible, the equitable adjustment shall include the cost and time extension for delay reasonably incurred by the Contractor in attempting to comply with the defective drawings, designs or specifications before the Contractor identified, or reasonably should have identified, such defect. When the cost of property made obsolete or excess as a result of a change confirmed by the Contracting Officer under this clause is included in the equitable adjustment, the Contracting Officer shall have the right to prescribe the manner of disposition of the property. The equitable adjustment shall not include increased costs or time extensions for delay resulting from the Contractor's failure to provide notice or to continue performance as provided, respectively, in (b) and (c) above.

52.245-1 PROPERTY RECORDS (APR 1984)

The Government shall maintain the Government's official property records in connection with Government property under this contract. The Government Property clause is hereby modified by deleting the requirement for the Contractor to maintain such records.

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252.225-7005 IDENTIFICATION OF EXPENDITURES IN THE UNITED STATES (DEC 1991)

- (a) On each invoice, voucher, or other request for payment under this contract, the Contractor shall identify that part of the requested payment which represents estimated expenditures in the United States. The identification --
- (1) May be expressed either as dollar amounts or as percentages of the total amount of the request for payment.
- (2) Should be based on reasonable estimates.
- (3) Shall consist of stating the full amount of the payment requested, subdivided into the following categories:
- (i) U.S. products expenditures for material and equipment manufactured or produced in the United States, excluding transportation;
- (ii) U.S. services expenditures for services performed in the United States, including charges for overhead, other indirect costs, and profit;
- (iii) Transportation on U.S. carriers expenditures for transportation furnished by U.S. flag, ocean, surface, and air carriers: and
- (iv) Expenditures not identified under paragraphs (a) (1), (2), and (3).
- (b) If this contract is principally for supplies or if the Contractor is not an incorporated concern incorporated in the United States, or an unincorporated concern having its principal place of business in the United States, the amounts identified under paragraphs (a)(3) (i), (ii), and (iii) will be limited to payments made pursuant to the requirements either of the United States Products and Services clause, if any, or of any other specific provision of this contract that obligates the Contractor to acquire certain materials, equipment, transportation, or services from U.S. sources.
- (c) Nothing in this clause requires the establishment or maintenance of detailed accounting records or gives the U.S. Government any right to audit the Contractor's books or records.

252.228-7001 GROUND AND FLIGHT RISK (SEP 1996)

- (a) Definitions. As used in this clause--
- (1) Aircraft, unless otherwise provided in the Schedule, means--
- (i) Aircraft to be delivered to the Government under this contract (either before or after Government acceptance), including complete aircraft and aircraft in the process of being manufactured, disassembled, or reassembled; provided that an engine, portion of a wing or a wing is attached to a fuselage of the aircraft; and
- (ii) Aircraft, whether in a state of disassembly or reassembly, furnished by the Government to the Contractor under this contract, including all property installed, in the process of installation, or temporarily removed; provided that the aircraft and property are not covered by a separate bailment agreement.
- (2) Contractor's premises means those premises designated in the Schedule or in writing by the Contracting Officer, and any other place the aircraft is moved for safeguarding.

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- (3) Flight means any flight demonstration, flight test, taxi test, or other flight made in the performance of this contract, or for the purpose of safeguarding the aircraft, or previously approved in writing by the Contracting Officer. (i) For land based aircraft, flight begins with the taxi roll from a flight line on the Contractor's premises and continues until the aircraft has completed the taxi roll in returning to a flight line on the Contractor's premises;
- (ii) For seaplanes, flight begins with the launching from a ramp on the Contractor's premises and continues until the aircraft has completed its landing run and is beached at a ramp on the Contractor's premises;
- (iii) For helicopters, flight begins upon engagement of the rotors for the purpose of take-off from the Contractor's premises and continues until the aircraft has returned to the ground on the Contractor's premises and the rotors are disengaged; and
- (iv) For vertical take-off aircraft, flight begins upon disengagement from any launching platform or device on the Contractor's premises and continues until the aircraft has been engaged to any launching platform or device on the Contractor's premises;
- (v) All aircraft off the Contractor's premises shall be considered to be in flight when on the ground or water for reasonable periods of time following emergency landings, landings made in performance of this contract, or landings approved in writing by the Contracting Officer.
- (4) Flight crew member means the pilot, the co-pilot, and, unless otherwise provided in the Schedule, the flight engineer, navigator, and bombardier-navigator when assigned to their respective crew positions for the purpose of conducting any flight on behalf of the Contractor. If required, a defense systems operator may also be assigned as a flight crew member.
- (5) In the open means located wholly outside of buildings on the Contractor's premises or other places described in the Schedule as being in the open. Government furnished aircraft shall be considered to be located in the open at all times while in the Contractor's possession, care, custody, or control.
- (6) Operation means operations and tests of the aircraft and its installed equipment, accessories, and power plants, while the aircraft is in the open or in motion. The term does not apply to aircraft on any production line or in flight.
- (b) Except as may be specifically provided in the Schedule as an exception to this clause, the Government assumes the risk of damage to, or loss or destruction of aircraft in the open, during operation, and in flight. The Contractor shall not be liable to the Government for such damage, loss, or destruction.
- (c) The Government's assumption of risk for aircraft in the open shall continue unless the Contracting Officer finds that the aircraft is in the open under unreasonable conditions, and the Contractor fails to take prompt corrective action. (1) The Contracting Officer, when finding aircraft in the open under unreasonable conditions, shall notify the Contractor in writing of the unreasonable conditions and require the Contractor to make corrections within a reasonable time.
- (2) Upon receipt of the notice, the Contractor shall promptly correct the cited conditions, regardless of whether there is agreement that the conditions are unreasonable. If the Contracting Officer later determines that the cited conditions were not unreasonable, an equitable adjustment shall be made in the contract price for any additional costs incurred in correcting the conditions. Any dispute as to the unreasonableness of the conditions or the equitable adjustment shall be considered a dispute under the Disputes clause of this contract.

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- (3) If the Contracting Officer finds that the Contractor failed to act promptly to correct the cited conditions or failed to correct the conditions within a reasonable time, the Contracting Officer may terminate the Government's assumption of risk for any aircraft in the open under the cited conditions. The termination will be effective at 12:01 am on the fifteenth day following the day the written notice is received by the Contractor. If the Contracting Officer later determines that the Contractor acted promptly to correct the cited conditions or that the time taken by the Contractor was not unreasonable, an equitable adjustment shall be made in the contract price for any additional costs incurred as a result of termination of the Government's assumption of risk. Any dispute as to the timeliness of the Contractor's action or the equitable adjustment shall be considered a dispute under the Disputes clause of this contract.
- (4) If the Government terminates its assumption of risk, the risk of loss for Government-furnished property shall be determined in accordance with the Government Property clause of this contract.
- (5) The Contractor shall promptly notify the Contracting Officer when unreasonable conditions have been corrected. If the Government elects to again assume the risk of loss and relieve the Contractor of liabilities, the Contracting Officer will notify the Contractor. The Contractor shall be entitled to an equitable adjustment in the contract price for any insurance costs extending from the end of the third working day after the Contractor notice of correction until the Contractor is notified that the Government will assume the risk of loss. If the Government does not again assume the risk of loss and conditions have been corrected, the Contractor shall be entitled to an equitable adjustment for insurance costs, if any, extending after the third working day.
- (d) The Government's assumption of risk shall not extend to damage, loss, or destruction of aircraft which-
- (1) Results from failure of the Contractor, due to willful misconduct or lack of good faith of any of the Contractor's managerial personnel, to maintain and administer a program for the protection and preservation of aircraft in the open and during operation in accordance with sound industrial practice. The term Contractor's managerial personnel means the Contractor's directors, officers, and any of the Contractor's managers, superintendents, or other equivalent representatives who supervise or direct all or substantially all of the Contractor's business; or all or substantially all of the Contractor's operations at any one plant or separate location at which this contract is performed; or a separate and complete major industrial operation in connection with the performance of this contract;
- (2) Is sustained during flight if the flight crew members have not been approved in writing by the Government Flight Representative, who has been authorized in accordance with the combined regulation entitled "Contractor's Flight and Ground Operations" (Air Force Regulation 55-22, Army Regulation 95-20, NAVAIR Instruction 3710.1C, and Defense Logistics Agency Manual 8210.1);
- (3) Occurs in the course of transportation by rail, or by conveyance on public streets, highways, or waterways, except for Government-furnished property;
- (4) Is covered by insurance;
- (5) Consists of wear and tear; deterioration (including rust and corrosion); freezing; or mechanical, structural, or electrical breakdown or failure, unless these are the result of other loss, damage or destruction covered by this clause. (This exclusion does not apply to Government-furnished property if damage consists of reasonable wear and tear or deterioration, or results from inherent vice in the property.); or

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- (6) Is sustained while the aircraft is being worked on and is a direct result of the work unless such damage, loss, or destruction would be covered by insurance which would have been maintained by the Contractor, but for the Government's assumption of risk.
- (e) With the exception of damage, loss, or destruction in flight, the Contractor assumes the risk and shall be responsible for the first \$25,000 of loss or damage to aircraft in the open or during operation resulting from each separate event, except for reasonable wear and tear and to the extent the loss or damage is caused by negligence of Government personnel. If the Government elects to require that the aircraft be replaced or restored by the Contractor to its condition immediately prior to the damage, the equitable adjustment in the price authorized by paragraph (i) of this clause shall not include the dollar amount of the risk assumed by the Contractor. In the event the Government does not elect repair or replacement, the Contractor agrees to credit the contract price or pay the Government \$25,000 (or the amount of the loss, if less) as directed by the Contracting Officer.
- (f) A subcontractor shall not be relieved from liability for damage, loss, or destruction of aircraft while in its possession or control, except to the extent that the subcontract, with the written approval of the Contracting Officer, provides for relief from each liability. In the absence of approval, the subcontract shall contain provisions requiring the return of aircraft in as good condition as when received, except for reasonable wear and tear or for the utilization of the property in accordance with the provisions of this contract. Where a subcontractor has not been relieved from liability, and damage, loss, or destruction occurs, the Contractor shall enforce liability against the subcontractor for the benefit of the Government.
- (g) The Contractor warrants that the contract price does not and will not include, except as may be authorized in this clause, any charge or contingency reserve for insurance covering damage, loss, or destruction of aircraft while in the open, during operation, or in flight when the risk has been assumed by the Government, even if the assumption may be terminated for aircraft in the open.
- (h) In the event of damage, loss, or destruction of aircraft in the open, during operation, or in flight, the Contractor shall take all reasonable steps to protect the aircraft from further damage, to separate damaged and undamaged aircraft, to put all aircraft in the best possible order and further, except in cases covered by paragraph (e) of this clause, the Contractor shall furnish to the Contracting Officer a statement of--
- (1) The damaged, lost, or destroyed aircraft;
- (2) The time and origin of the damage, loss, or destruction;
- (3) All known interests in commingled property of which aircraft are a part; and
- (4) The insurance, if any, covering the interest in commingled property.

Except in cases covered by paragraph (e) of this clause, the Contracting Officer will make an equitable adjustment in the contract price for expenditures made by the Contractor in performing the obligations under this paragraph.

(i) If prior to delivery and acceptance by the Government, aircraft is damaged, lost, or destroyed and the Government assumed the risk, the Government shall either--

50336-101

(1) Require that the aircraft be replaced or restored by the Contractor to the condition immediately prior to the damage, in which event the Contracting Officer will make an equitable adjustment in the contract price and the time for contract performance; or

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- (2) Terminate this contract with respect to the aircraft, in which event the Contractor shall be paid the contract price for the aircraft (or, if applicable, any work to be performed on the aircraft) less any amount the Contracting Officer determines--
- (i) It would have cost the Contractor to complete the aircraft (or any work to be performed on the aircraft) together with anticipated profit on uncompleted work; and
- (ii) Would be the value of the damaged aircraft or any salvage retained by the Contractor.

The Contracting Officer shall prescribe the manner of disposition of the damaged, lost, or destroyed aircraft, or any parts of the aircraft. If any additional costs of such disposition are incurred by the Contractor, a further equitable adjustment will be made in the amount due the Contractor. Failure of the parties to agree upon termination costs or an equitable adjustment with respect to any aircraft shall be considered a dispute under the Disputes clause.

- (j) In the event the Contractor is reimbursed or compensated by a third person for damage, loss, or destruction of aircraft and has also been compensated by the Government, the Contractor shall equitably reimburse the Government. The Contractor shall do nothing to prejudice the Government's right to recover against third parties for damage, loss, or destruction. Upon the request of the Contracting Officer or authorized representative, the Contractor shall at Government expense furnish to the Government all reasonable assistance and cooperation (including the prosecution of suit and the execution of instruments of assignment of subrogation) in obtaining recovery.
- (k) The Contractor agrees to be bound by the operating procedures contained in the combined regulation entitled "Contractor's Flight and Ground Operations" in effect on the date of contract award.

SECTION J List of Documents, Exhibits and Other Attachments

SECTION J List of Documents, Exhibits and Other Attachments

SECTION J - LIST OF ATTACHMENTS

- 1. Contract Administration Plan
- 2. DD 1423's Contract Data Requirements List
- 3. DD 1664's Data Item Description
- 4. Section L Attachment # 1 Past Performance Matrix
- 5. Section L Attachment # 2 Past Performance Questionnaire

NOTE: DD 1423's and DD 1664's are included as part of this solicitation but cannot be electronically transmitted with this package due to format restrictions. The documents are available upon request from the Contract Specialist, Carol A. Brown at brownca@ih.navy.mil.

ATTACHMENT (1)

NSN 7540-01-152-8057

FOR COST REIMBURSEMENT COMPLETION TYPE CONTRACT

CONTRACT ADMINISTRATION PLAN CONTRACT NO. N00174-00-D-0016

In order to expedite administration of this contract, the following delineation of duties is provided. The individual/position designated as having responsibility should be contacted for any questions, clarification, or information regarding the functions assigned.

1. PROCURING CONTRACTING OFFICER (PCO) is responsible for:

- a. All pre-award information, questions, or data.
- b. Freedom of Information inquiries
- c. Change/question/information regarding the scope, terms or conditions of the basic contract document.
- d. Arranging the post award conference
- e. Monitoring of COR
- f. Meeting at annually with COR to review contract performance (joint responsibility of COR). This may be satisfied telephonically, depending

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upon the circumstance.	
Other	
2. CONTRACT ADMINISTRATION OFFICE (CAO) is responsible for matters specified in FAR 42.302 and DFARS 242.302 except in those areas otherwise designated herein.	

- 3. DEFENSE CONTRACT AUDIT AGENCY (DCAA) is responsible for audit verification/provisional approval of invoices and final audit of the contract prior to final payment to the contractor.
- 4. PAYING OFFICE is responsible for payment of approved provisional invoices (public vouchers), and for final payment.
- 5. CONTRACTING OFFICER'S REPRESENTATIVE (COR) is responsible for:
- a. Controlling all government technical interface with the contractor and providing technical advice and clarifications of the statement of work.
- b. Providing copies of all government/contractor technical correspondence to the PCO.
- c. Promptly furnishing the PCO with documentation/comment on any request for change, deviation or waiver (whether generated by the government or the contractor).
- d. Promptly reviewing the COR copy of the contractor's invoice (public voucher). This includes monitoring of the direct cost of labor, material, travel, etc. to assure invoice is consistent with the progress made to date and that the charges appear proper. If the COTR disagrees with any of the costs in the invoice, he/she will immediately notify DCAA via letter to DFAS (with a copy to the PCO) so they can include these areas in their final audit.
- e. Maintaining a COR file of all correspondence with the PCO and contractor and copies of all invoices.
- f. Quality assurance, inspection and acceptance of services and deliverable data.
- g. Meeting annually with the PCO to review contract performance. This may be satisfied telephonically, depending on the circumstance.

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- h. If the contract is incrementally funded, the COR shall provide funding as necessary to assure required continuity of service.
- Complying with SECNAVINST 4200.27A "Proper Use of Contractor Personnel", NAVSEAINST 4200.19 "Service Contract Restrictions and Safeguards" NAVSEAINST 4200.17B and SECNAVINST 4205.5 "Contracting Officer's Technical Representative" and COR Appointment Letter.
- j. Submission of written report on contractor performance within 60 days of contract completion, but not less often than annually. The report should address all aspects of contractor performance including cost effectiveness, quality and timeliness of the contractor.
- k. Anticipating and submitting requests for follow-on contract requirements in sufficient time to allow for award prior to the expiration of this contract.
- 1. Contract Performance Assessment System (CPARS).
 - (X) This contract WILL be registered in the CPARS database by the COR with the assistance of the Contract Specialist. As stated in the COR appointment letter the COR is responsible for updating the CPARS database.
 - () CPARS does NOT apply to this contract.

Other:	 		

NAMES/ADDRESSES/TELEPHONE NUMBERS OF COGNIZANT INDIVIDUAL/OFFICE

COR	Robert Hicks	655B	301-744-4628, ext. 244
	NAME	CODE	TELEPHONE

PCO (refer to Contracting Officer who signed contract documents)

Ruth D. Adams	1141	301-744-6655
NAME	CODE	TELEPHONE

DCAA (refer to invoice clause of the contract, Section G)

PAYING OFFICE (refer to page one of the contract document)

CAO (refer to page one of the contract document)

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SECTION K Representations, Certi	fications and Other Statements of Offerors			
CLAUSES INCORPORATED BY	REFERENCE:			
52.215-7 Annual Representation	endent Price Determination ons and CertificationsNegotiation eterans' Employment Reporting Requirements	APR 1985 OCT 1997 MAR 1998		
CLAUSES INCORPORATED BY	FULL TEXT			
52.204-3 TAXPAYER IDENTII	FICATION (OCT 1998)			
(a) Definitions.				
	vision, means that corporate entity that owns or come tax returns on a consolidated basis, and o			
	IN), as used in this provision, means the number y the offeror in reporting income tax and other oyer Identification Number.			
debt collection requirements of 31 U and 6050M, and implementing regureporting requirements described in	ormation required in paragraphs (d) through (f) J.S.C. 7701(c) and 3325(d), reporting requirem lations issued by the IRS. If the resulting contr Federal Acquisition Regulation (FAR) 4.904, the latin a 31 percent reduction of payments otherwork.	ents of 26 U.S act is subject the failure or r	S.C. 6041 to the pay refusal by	, 6041A, ment the offeror
offeror's relationship with the Gove	vernment to collect and report on any delinque rnment (31 U.S.C. 7701(c)(3)). If the resulting FAR 4.904, the TIN provided hereunder may lTIN.	contract is sul	bject to th	ne payment
(d) Taxpayer Identification Number	(TIN).			
TIN:				
TIN has been applied for.				
TIN is not required because:				
	foreign corporation, or foreign partnership that le or business in the United States and does not			•

business or a fiscal paying agent in the United States;

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Offeror is an agency or instrumentality of a foreign government;
Offeror is an agency or instrumentality of the Federal Government.
(e) Type of organization.
Sole proprietorship;
Partnership;
Corporate entity (not tax-exempt);
Corporate entity (tax-exempt);
Government entity (Federal, State, or local);
Foreign government;
International organization per 26 CFR 1.6049-4;
Other
(f) Common parent.
Offeror is not owned or controlled by a common parent as defined in paragraph (a) of this provision.
Name and TIN of common parent:
Name
TIN
(End of provision)
52 204 5 WOMEN OWNED DISINESS (OTHER THAN SMALL DISINESS) (MAY 1000)

- 52.204-5 WOMEN-OWNED BUSINESS (OTHER THAN SMALL BUSINESS) (MAY 1999)
- (a) Definition. Women-owned business concern, as used in this provision, means a concern that is at least 51 percent owned by one or more women; or in the case of any publicly owned business, at least 51 percent of its stock is owned by one or more women; and whose management and daily business operations are controlled by one or more women.
- (b) Representation. [Complete only if the offeror is a women-owned business concern and has not represented itself as a small business concern in paragraph (b)(1) of FAR 52.219-1, Small Business Program Representations, of this solicitation.] The offeror represents that it () is a women-owned business concern.

(End of provision)

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- 52.209-5 CERTIFICATION REGARDING DEBARMENT, SUSPENSION, PROPOSED DEBARMENT, AND OTHER RESPONSIBILITY MATTERS (APR 2001)
- (a)(1) The Offeror certifies, to the best of its knowledge and belief, that--
- (i) The Offeror and/or any of its Principals--
- (A) Are () are not () presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal agency;
- (B) Have () have not (), within the three-year period preceding this offer, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, state, or local) contract or subcontract; violation of Federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, or receiving stolen property;
- (C) Are () are not () presently indicted for, or otherwise criminally or civilly charged by a governmental entity with, commission of any of the offenses enumerated in subdivision (a)(1)(i)(B) of this provision; and
- (D) Have () have not (), within a three-year period preceding this offer, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, state, or local) contract or subcontract; violation of Federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, or receiving stolen property; and
- (E) Are () are not () presently indicted for, or otherwise criminally or civilly charged by a governmental entity with, commission of any of the offenses enumerated in subdivision (a)(1)(i)(D) of this provision.
- (ii)(A) The offeror, aside from the offenses enumerated in paragraphs (a)(1)(i)(A), (B), and (C) of this provision, has () has not () within the past three years, relative to tax, labor and employment, environmental, antitrust, or consumer protection laws--
- (1) Been convicted of a Federal or state felony (or has any Federal or state felony indictments currently pending against them); or
- (2) Had a Federal court judgment in a civil case brought by the United States rendered against them; or
- (3) Had an adverse decision by a Federal administrative law judge, board, or commission indicating a willful violation of law.
- (B) If the offeror has responded affirmatively, the offeror shall provide additional information if requested by the Contracting Officer; and
- (iii) The Offeror has () has not (), within a three-year period preceding this offer, had one or more contracts terminated for default by any Federal agency.

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having primary management or super	this certification, means officers; directors; owners ervisory responsibilities within a business entity (e. ion, or business segment, and similar positions).			
UNITED STATES AND THE MAI	NS A MATTER WITHIN THE JURISDICTION (KING OF A FALSE, FICTITIOUS, OR FRAUDU BJECT TO PROSECUTION UNDER SECTION 1	LENT CE	RTIFICA	ATION
	diate written notice to the Contracting Officer if, at rtification was erroneous when submitted or has be			
withholding of an award under this determination of the Offeror's respo	oms in paragraph (a) of this provision exists will not solicitation. However, the certification will be consumability. Failure of the Offeror to furnish a certific by the Contracting Officer may render the Offeror	sidered in o	connectio rovide suc	n with a
render, in good faith, the certification	ing shall be construed to require establishment of a on required by paragraph (a) of this provision. The that which is normally possessed by a prudent per	knowledge	e and info	ormation of
placed when making award. If it is l) of this provision is a material representation of fa ater determined that the Offeror knowingly rendered ble to the Government, the Contracting Officer may efault.	ed an erroi	neous cert	tification,
(End of provision)				
52.215-6 PLACE OF PERFORM	MANCE (OCT 1997)			
does not intend [check applicable bl	performance of any contract resulting from this so lock] to use one or more plants or facilities located as indicated in this proposal or response to request	at a differ	ent addre	
(b) If the offeror or respondent chec spaces the required information:	ks "intends" in paragraph (a) of this provision, it sl	nall insert	in the fol	lowing
	ame and address of owner and			

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		,		
52.219-1 SMALL BUSINESS PLALTERNATE II (OCT 2000)	ROGRAM REPRESENTATIONS (MAY 2001) AI	LTERNA	ГЕ І (ОСТ	Γ 2000) &
(a)(1) The North American Industry	V Classification System (NAICS) code for this acqu	isition is	541380.	
(2) The small business size standard	d is \$5 million.			
	d for a concern which submits an offer in its own national twich proposes to furnish a product which it did re			
(b) Representations. (1) The offeror	r represents as part of its offer that it () is, () is no	ot a small	business o	concern.
	presented itself as a small business concern in paragraph statistical purposes, that it () is, () is not a small day.			
	presented itself as a small business concern in paragorate offer that it () is, () is not a women-owned small			provision.)
	presented itself as a small business concern in paragoffer that it () is, () is not a veteran-owned small			provision.)
	presented itself as a veteran-owned small business on the same of its offer that it () is, () is not a service			
(6) (Complete only if offeror represents, as part of its offeror	ented itself as small business concern in paragrapher, that	(b)(1) of t	this provi	sion). The
Qualified HUBZone Small Busines change in ownership and control, pr	mall business concern listed, on the date of this representations of the Small Business Admirincipal office, or HUBZone employee percentage Ininistration in accordance with 13 CFR Part 126; a	inistratior has occurr	n, and no	naterial
in paragraph (b)(6)(i) of this provis participating in the joint venture. (T concern or concerns that are partici	e that complies with the requirements of 13 CFR Paion is accurate for the HUBZone small business con the offeror shall enter the name or names of the HUB pating in the joint venture:	ncern or co JBZone sn IUBZone	oncerns the nall busing small busing	at are ess iness
(7) (Complete if offeror represented check the category in which its own	d itself as disadvantaged in paragraph (b)(2) of this nership falls:	provision	.) The offe	eror shall

() Black American.

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- () Native American (American Indians, Eskimos, Aleuts, or Native Hawaiians).
- () Asian-Pacific American (persons with origins from Burma, Thailand, Malaysia, Indonesia, Singapore, Brunei, Japan, China, Taiwan, Laos, Cambodia (Kampuchea), Vietnam, Korea, The Philippines, U.S. Trust Territory of the Pacific Islands (Republic of Palau), Republic of the Marshall Islands, Federated States of Micronesia, the Commonwealth of the Northern Mariana Islands, Guam, Samoa, Macao, Hong Kong, Fiji, Tonga, Kiribati, Tuvalu, or Nauru).
- () Subcontinent Asian (Asian-Indian) American (persons with origins from India, Pakistan, Bangladesh, Sri Lanka, Bhutan, the Maldives Islands, or Nepal).
- (c) Definitions. As used in this provision--

Service-disabled veteran-owned small business concern--

- (1) Means a small business concern--
- (i) Not less than 51 percent of which is owned by one or more service-disabled veterans or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more service-disabled veterans; and
- (ii) The management and daily business operations of which are controlled by one or more service-disabled veterans or, in the case of a veteran with permanent and severe disability, the spouse or permanent caregiver of such veteran.
- (2) Service-disabled veteran means a veteran, as defined in 38 U.S.C. 101(2), with a disability that is service-connected, as defined in 38 U.S.C. 101(16).

Small business concern means a concern, including its affiliates, that is independently owned and operated, not dominant in the field of operation in which it is bidding on Government contracts, and qualified as a small business under the criteria in 13 CFR Part 121 and the size standard in paragraph (a) of this provision.

Veteran-owned small business concern means a small business concern--

- (1) Not less than 51 percent of which is owned by one or more veterans (as defined at 38 U.S.C. 101(2)) or, in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more veterans; and
- (2) The management and daily business operations of which are controlled by one or more veterans.

Women-owned small business concern means a small business concern --

- (1) That is at least 51 percent owned by one or more women; in the case of any publicly owned business, at least 51 percent of the stock of which is owned by one or more women; and
- (2) Whose management and daily business operations are controlled by one or more women.

- (d) Notice.
- (1) If this solicitation is for supplies and has been set aside, in whole or in part, for small business concerns, then the clause in this solicitation providing notice of the set-aside contains restrictions on the source of the end items to be furnished.
- (2) Under 15 U.S.C. 645(d), any person who misrepresents a firm's status as a small, HUBZone small, small disadvantaged, or women-owned small business concern in order to obtain a contract to be awarded under the preference programs established pursuant to section 8(a), 8(d), 9, or 15 of the Small Business Act or any other provision of Federal law that specifically references section 8(d) for a definition of program eligibility, shall-
- (i) Be punished by imposition of fine, imprisonment, or both;
- (ii) Be subject to administrative remedies, including suspension and debarment; and
- (iii) Be ineligible for participation in programs conducted under the authority of the Act.

(End of provision)

52.222-22 PREVIOUS CONTRACTS AND COMPLIANCE REPORTS (FEB 1999)

The offeror represents that --

- (a) [] It has, [] has not participated in a previous contract or subcontract subject to the Equal Opportunity clause of this solicitation:
- (b) [] It has, [] has not, filed all required compliance reports; and
- (c) Representations indicating submission of required compliance reports, signed by proposed subcontractors, will be obtained before subcontract awards.

(End of provision)

52.222-25 AFFIRMATIVE ACTION COMPLIANCE (APR 1984)

The offeror represents that

- (a) [] it has developed and has on file, [] has not developed and does not have on file, at each establishment, affirmative action programs required by the rules and regulations of the Secretary of Labor (41 CFR 60-1 and 60-2), or
- (b) [] has not previously had contracts subject to the written affirmative action programs requirement of the rules and regulations of the Secretary of Labor.

(End of provision)

252.209-7001 DISCLOSURE OF OWNERSHIP OR CONTROL BY THE GOVERNMENT OF A TERRORIST COUNTRY (MAR 1998)

(a) "Definitions."

As used in this provision --

- (a) "Government of a terrorist country" includes the state and the government of a terrorist country, as well as any political subdivision, agency, or instrumentality thereof.
- (2) "Terrorist country" means a country determined by the Secretary of State, under section 6(j)(1)(A) of the Export Administration Act of 1979 (50 U.S.C. App. 2405(j)(i)(A)), to be a country the government of which has repeatedly provided support for such acts of international terrorism. As of the date of this provision, terrorist countries include: Cuba, Iran, Iraq, Libya, North Korea, Sudan, and Syria.
- (3) "Significant interest" means --
- (i) Ownership of or beneficial interest in 5 percent or more of the firm's or subsidiary's securities. Beneficial interest includes holding 5 percent or more of any class of the firm's securities in "nominee shares," "street names," or some other method of holding securities that does not disclose the beneficial owner;
- (ii) Holding a management position in the firm, such as a director or officer;
- (iii) Ability to control or influence the election, appointment, or tenure of directors or officers in the firm;
- (iv) Ownership of 10 percent or more of the assets of a firm such as equipment, buildings, real estate, or other tangible assets of the firm; or
- (v) Holding 50 percent or more of the indebtness of a firm.
- (b) "Prohibition on award."

In accordance with 10 U.S.C. 2327, no contract may be awarded to a firm or a subsidiary of a firm if the government of a terrorist country has a significant interest in the firm or subsidiary or, in the case of a subsidiary, the firm that owns the subsidiary, unless a waiver is granted by the Secretary of Defense.

(c) "Disclosure."

If the government of a terrorist country has a significant interest in the Offeror or a subsidiary of the Offeror, the Offeror shall disclosure such interest in an attachment to its offer. If the Offeror is a subsidiary, it shall also disclose any significant interest the government of a terrorist country has in any firm that owns or controls the subsidiary. The disclosure shall include --

- (1) Identification of each government holding a significant interest; and
- (2) A description of the significant interest held by each government.

(End of provision)

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252.225-7035 BUY AMERICAN ACT--NORTH AMERICAN FREE TRADE AGREEMENT IMPLEMENTATION ACT--BALANCE OF PAYMENTS PROGRAM CERTIFICATE (MAR 1998)

- (a) Definitions. "Domestic end product," "foreign end product," "NAFTA country end product," and "qualifying country end product" have the meanings given in the Buy American Act--North American Free Trade Agreement Implementation Act--Balance of Payments Program clause of this solicitation.
- (b) Evaluation. Offers will be evaluated in accordance with the policies and procedures of Part 225 of the Defense Federal Acquisition Regulation Supplement. For line items subject to the North American Free Trade Agreement Implementation Act, offers of qualifying country end products or NAFTA country end products will be evaluated without regard to the restrictions of the Buy American Act or the Balance of Payments Program.
- (c) Certifications. (1) The offeror certifies that--
- (i) Each end product, except the end products listed in paragraph (c)(2) of this provision, is a domestic end product; and
- (ii) Components of unknown origin are considered to have been mined, produced, or manufactured outside the United States or a qualifying country.
- (2) The Offeror must identify all end products that are not domestic end products.
 (i) The Offeror certifies that the following supplies are qualifying country (except Canada) end products:

 insert line item number
 insert country of origin
- (ii) The Offeror certifies that the following supplies qualify as NAFTA country end products:

insert line item number insert country of origin

(iii) The following supplies are other foreign end products:

insert line item number insert country of origin

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5252.211-9000 NOTICE TO OFFERORS - USE OF OZONE DEPLETING SUBSTANCES (AUG 1993)

- (a) In accordance with section 326 of Pub L.102-484, the Department of Defense is prohibited from awarding any contract which includes a DoD-directed specification or standard that requires the use of a Class I ozone depleting substance (ODS) or that can be met only through the use of such a substance unless such use has been approved by a senior acquisition official (SAO). The SAO approval is based on a technical certification that no suitable substitute for the ODS is currently available.
- (b) To comply with this statute, the Navy has screened the specifications and standards associated with this solicitation. To the extent that ODS requirements were revealed by this review they are identified below:

Class I ODS Identified Specification/Standard

None

(c) If offerors possess knowledge about any other Class I ODS required directly or indirectly by the specification or standards, the Navy would appreciate such information in your response to this solicitation. Offerors are under no obligation to comply with this request and no compensation can be provided for doing so.

(End of Notice)

252.227-7028 TECHNICAL DATA OR COMPUTER SOFTWARE PREVIOUSLY DELIVERED TO THE GOVERNMENT (JUN 1995)

The Offeror shall attach to its offer an identification of all documents or other media incorporating technical data or computer software it intends to deliver under this contract with other than unlimited rights that are identical or substantially similar to documents or other media that the Offeror has produced for, delivered to, or is obligated to deliver to the Government under any contract or subcontract. The attachment shall identify--

- (a) The contract number under which the data or software were produced;
- (b) The contract number under which, and the name and address of the organization to whom, the data or software were most recently delivered or will be delivered; and
- (c) Any limitations on the Government's rights to use or disclose the data or software, including, when applicable, identification of the earliest date the limitations expire.

(End of clause)

SECTION L Instructions, Conditions and Notices to Bidders

CLAUSES INCORPORATED BY REFERENCE:

52.222-46 Evaluation Of Compensation For Professional Employees

FEB 1993

CLAUSES INCORPORATED BY FULL TEXT

52.215-20 REQUIREMENTS FOR COST OR PRICING DATA OR INFORMATION OTHER THAN COST OR PRICING DATA (OCT 1997)

- (a) Exceptions from cost or pricing data. (1) In lieu of submitting cost or pricing data, offerors may submit a written request for exception by submitting the information described in the following subparagraphs. The Contracting Officer may require additional supporting information, but only to the extent necessary to determine whether an exception should be granted, and whether the price is fair and reasonable.
- (i) Identification of the law or regulation establishing the price offered. If the price is controlled under law by periodic rulings, reviews, or similar actions of a governmental body, attach a copy of the controlling document, unless it was previously submitted to the contracting office.
- (ii) Commercial item exception. For a commercial item exception, the offeror shall submit, at a minimum, information on prices at which the same item or similar items have previously been sold in the commercial market that is adequate for evaluating the reasonableness of the price for this acquisition. Such information may include-
- (A) For catalog items, a copy of or identification of the catalog and its date, or the appropriate pages for the offered items, or a statement that the catalog is on file in the buying office to which the proposal is being submitted. Provide a copy or describe current discount policies and price lists (published or unpublished), e.g., wholesale, original equipment manufacturer, or reseller. Also explain the basis of each offered price and its relationship to the established catalog price, including how the proposed price relates to the price of recent sales in quantities similar to the proposed quantities;
- (B) For market-priced items, the source and date or period of the market quotation or other basis for market price, the base amount, and applicable discounts. In addition, describe the nature of the market;
- (C) For items included on an active Federal Supply Service Multiple Award Schedule contract, proof that an exception has been granted for the schedule item.
- (2) The offeror grants the Contracting Officer or an authorized representative the right to examine, at any time before award, books, records, documents, or other directly pertinent records to verify any request for an exception under this provision, and the reasonableness of price. For items priced using catalog or market prices, or law or regulation, access does not extend to cost or profit information or other data relevant solely to the offeror's determination of the prices to be offered in the catalog or marketplace.

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- (b) Requirements for cost or pricing data. If the offeror is not granted an exception from the requirement to submit cost or pricing data, the following applies:
- (1) The offeror shall prepare and submit cost or pricing data and supporting attachments in accordance with Table 15-2 of FAR 15.408.

As soon as practicable after agreement on price, but before contract award (except for unpriced actions such as letter contracts), the offeror shall submit a Certificate of Current Cost or Pricing Data, as prescribed by FAR 15.406-2.

(End of provision)

52.233-2 SERVICE OF PROTEST (AUG 1996)

- (a) Protests, as defined in section 33.101 of the Federal Acquisition Regulation, that are filed directly with an agency, and copies of any protests that are filed with the General Accounting Office (GAO), shall be served on the Contracting Officer (addressed as follows) by obtaining written and dated acknowledgment of receipt from ______. (Contracting Officer designate the official or location where a protest may be served on the Contracting Officer.)
- (b) The copy of any protest shall be received in the office designated above within one day of filing a protest with the GAO.

(End of provision)

IHD 195 - SECTION L PROPOSAL REQUIREMENTS (FEB 2000) (NAVSEA/IHD)

I. GENERAL INSTRUCTIONS

- A. The technical proposal, past performance information, and the cost and price proposal shall be submitted in separate volumes. The technical proposal shall not contain any cost/pricing information.
- B. The offeror shall submit the following information:
 - 1. Two (2) completed and signed solicitation packages, with all representations and certifications executed, and with prices in Section B.
 - 2. Two (2) copies of the technical proposal, Volume I.
 - 3. One (1) copies of the past performance information, Volume II.
 - 4. One (1) copies of the cost/price proposal, Volume III.

II. VOLUME I - TECHNICAL PROPOSAL

A. Technical proposal shall contain information/documentation in sufficient detail to enable evaluation based on the factors/sub-factors listed in Section M, Clause entitled Best Value Evaluation and Basis for Award and as detailed below. To this end, each technical proposal shall be so specific, detailed and complete as to clearly and fully demonstrate that the prospective contractor has a thorough knowledge and understanding of the requirements and has valid and practical solutions for technical problems. Statements which paraphrase the specifications or

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attest that standard procedures will be employed, are inadequate to demonstrate how it is proposed to comply with the requirements of the specifications, and this clause.

The technical proposal shall be limited to seventy-five (75) pages, single-sided, no foldouts, 1 1/2 spaced, 10 pitch type (or word processor equivalent). The pages shall be evaluated with respect to those pages numbered from (1) to the specified limit with excess pages treated as though not submitted and not evaluated. Specifically, the proposal shall be organized as follows:

- 1. Forward
- 2. Table of Contents (with proposal paragraphs cross reference to specific Statement of Work paragraphs)
- 3. List of Tables and Figures
- 4. Tabs (for ease of reference/location)
- 5. Resumes

NOTE: THE ABOVE SHALL BE EXCLUDED FROM THE 75 PAGE LIMIT

- B. The content of the technical proposal shall contain a response to each of the factors outlined below:
- 1.) In-depth Knowledge of Current and Future fleet CADs, cartridges, and aircrew escape propulsion systems.

Example: A working knowledge of the current fleet delay cartridges, which are utilized in a wide range of aircraft/weapon platform applications, including families of "pressed column", "small column insulated delay", and "hybrid" delay cartridges must be presented. In addition, a working knowledge of the technical innovations for planned and future applications must be included. These innovations will potentially enhance the performance, service lifetime, and reduction in the per-cartridge cost of current and future delay cartridges.

Example: A working knowledge of the canopy fragilization systems currently fielded on the AV-8B and T-45 aircraft which includes both in-service problems/solutions and innovative new technical concepts to address these requirements for these aircraft and new aircraft/weapon systems is an important evaluation criteria to be considered.

2.) Working knowledge of the interactions between various components compromising an aircrew escape system including human factors tolerance limits.

Example: Acceptable acceleration levels, "g loading", for each axis as generated by the rocket catapult, underseat rocket motor, or other propulsion system in relation to large/small, male/female pilot populations is critical to establishing the working knowledge of each offeror in this technical area.

Example: An understanding of the human tolerances to light, sound, vibration, shock, and impact levels as generated during an aircrew escape sequence or other CAD-type device or program is essential to establishing the working knowledge of each offeror. In addition, a working knowledge of standard human lethality levels should be included in this capability review.

3.) Specialized expertise into the sub-components of signal transmission and other energy management systems.

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Example: A specialized knowledge of new and unique energetic materials utilized in new cartridges, CADs, and signal transmission components must be presented as a developed capability by each offeror. This knowledge includes a detailed understanding of the sub-components and the interactions of these new materials with current and future fleet CADs and related devices.

Example: A working knowledge of the components comprising the signal transmission systems for a variety of aircraft including the AV-8B, the F-18C/D, the S-3A, and the B-1B must be presented as a developed capability of the offeror. The offeror should present their understanding of planned and future improvements to these systems as part of their technical capability.

4.) General knowledge to apply basic engineering principles to new and unique CADs, devices, and materials.

Example: New and unique CADs are being developed which incorporate non-traditional energetic materials, manufacturing processes, and inspection techniques. The capability of the offeror to contribute engineering support to programs and projects involving new CADs is a critical feature of their proposal.

Example: Combustion analysis, which includes current and emerging energetic materials, for the newly designed and developed CADs is a critical feature to each offeror's proposal. A developed, recognized capability to provide specialized combustion analysis on a wide range of CADs and associated systems should be included in this capability review.

<u>Note:</u> All examples are presented to highlight a specific capability. The offeror will not be limited to addressing these examples only. The review panel will evaluate the offeror's entire presented capabilities to establish the final rating.

C. An offeror is required to submit a technical proposal as detailed herein. Failure to do so may render an offer ineligible for award.

III. VOLUME III PAST PERFORMANCE

NSN 7540-01-152-8057

Past performance is a measure of the degree to which an offeror, as an organization, has during the past three (3) years: (1) satisfied its customers, and (2) complies with federal, state, and local laws and regulations. The offeror shall provide a list of references using the Past Performance Matrix (Attachment 1), who will be able to provide information regarding the offeror's past performance during the past three (3) years regarding: (1) the quality and timeliness of the offeror's work; (2) the reasonableness of its prices, costs, and claims; (3) the reasonableness of its business behavior--its willingness to cooperate and helpfulness in solving problems; (4) its concern for the interests of its customer; and (5) its integrity. The offeror's reference information must be current to facilitate the evaluation process.

The offeror will submit the *Past Performance Questionnaire* (Attachment 2) to each of the references listed on the *Past Performance Matrix* (Attachment 1), a minimum of three (3) is required. The offeror should instruct the references to complete the Past Performance Questionnaire and return it directly to:

Naval Surface Warfare Center Indian Head Division 101 Strauss Avenue Attn: Carol Brown, Code 1142D, Bldg. 1558

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Indian Head, MD 20640-5035

Fax: (301-744-6547) Email: brownca@ih.navy.mil

Completed Past Performance Questionnaires may be mailed, faxed or emailed to the Contract Specialist.

The offerors' selected references must be listed on the Past Performance Matrix. Failure to the references to submit the Past Performance Questionnaire to the contract specialist by the closing date of the solicitation will result in the inability of the government to rank the offeror's past performance.

The offeror shall explain, if any, the role that subcontractor's have played in contributing to the successes and/or failures of the offeror and to what extent subcontractors performance has contributed to the past performance evaluation.

Offerors must either provide the above information or affirmatively state that it possesses no relevant, directly related, or similar past performance.

IV. VOLUME III COST

It is requested that the Offeror prepare the cost proposal in accordance with the following organization, content and format requirements to assist the Government in making a complete and thorough evaluation. An original of each prime and subcontractor, if applicable, cost proposal shall be submitted to the Procuring Contracting Officer for evaluation. Only one copy of Microsoft Excel 5.0, 3.5" disk with the contractor's and subcontractor's cost proposal need be submitted. Only Microsoft Excel is acceptable for spreadsheets (Office 97 preferably--any later version of Microsoft Excel is NOT ACCEPTED). The Offeror shall take precautions to the maximum practical extent to ensure that the disk submitted contains no computer viruses.

Furnish all cost proposal information in the order listed. Maintain this lettering system. If certain information is not available or not applicable, so state. This requirement also applies to any subcontractor(s) you may intent to utilize for performance of this contract. The following information may be provided in Microsoft Word format in lieu of Excel at the offeror's discretion.

- (a) Please identify assumptions made in preparing the cost proposal. Any qualifications to any requirement of the cost proposal preparation process. Any inconsistency, whether real or apparent, between promised performance and cost should be explained.
- (b) ONE COPY OF YOUR COST PROPOSAL SHALL BE SENT TO YOUR COGNIZANT DCAA CONCURRENT WITH THE SUBMISSION TO THE PROCURRING CONTRACTING OFFICER. YOUR PROPOSED SUBCONTRACTORS, IF ANY, SHALL BE INSTRUCTED TO DO THE SAME. Provide confirmation and date that copies of this cost proposal were submitted to DCAA.
- (c) List of subcontractors that are submitting cost information independently.
- (d) Briefly describe information concerning the general financial condition of your firm and specific plans for financing the proposed contract, including the latest available financial statement.

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- (e) If you are currently being audited, or have been audited by Defense Contract Audit Agency (DCAA) within the past 12 months, it is requested that the name, phone number and location of the assigned DCAA office be furnished with your proposal along with the audit number.
- (f) State the source and date of acceptance of adequacy of the offeror's accounting system.
- (g) If the Offeror has an approved Purchasing System, provide the source and date of latest review. If the offeror does not have an approved Purchasing System, state what processes are used for purchases of such items as materials, travel, and training.
- (h) State whether direct labor rates are subject to a Forward Pricing Rate Agreement (FPRA) with the Government. If so, the offeror shall attach a copy of the FPRA as Attachment (1) to the Volume III Cost Proposal.
- (i) If the Offeror is aware of differences between DCAA recommended rates and those rates proposed, the offeror shall identify the specific rates and explain the differences. This includes labor rates, indirect rates, material burdens, and G&A rates.
- (j) State the escalation rate used for each year and the basis for this particular rate.
- (k) The cost proposal must furnish an explanation of the Offeror's "company policy" on the accumulation of costs for vacations, sick leave, holidays, and other compensated leave or time off.
- (1) Describe how the Offeror treats, for accounting purposes, the costs of employee training and whether such training occurs during the normal work week or outside the normal work week. Also, the Offeror shall define how Government-sponsored training costs are kept separate from contractor-training costs.
- (m) It is recognized that some of the labor category titles used in the RFP may not exactly match the titles normally used in particular company operations. Accordingly, in order to permit a rapid comparison between the labor team proposed in response to this RFP and the Offeror's actual labor mix, each proposal must provide the following:
 - (i) Direct labor rates related to the labor categories specified in the RFP.
 - (ii) A statement of the Offeror's normally used nomenclature for each labor category included herein, together with a copy of the offeror's own position description for each labor category.
 - (iii) A statement of any other labor categories and related qualifications between any category established herein and the category normally used.

A cross-reference matrix of labor category nomenclature must be provided.

- (n) If the Offeror is NOT proposing uncompensated overtime, so state. If the Offeror is proposing uncompensated over time, 52.237-10 IDENTIFICATION OF UNCOMPENSATED OVERTIME (OCT 1997) applies.
- (o) Define and explain the rationale for all burdens that will be applied to material. Explain how material rebates, incentives, or other inducements provided to the Offeror will be treated.
- (p) Indicated any other proposed indirect rate(s) for each year and the base to which the rate is applied.
- (q) Specify proposed General & Administrative (G&A) rate(s) for each year. Indicate the base to which the rate is applied.

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- (r) If an Offeror elects to claim facilities capital cost of money as an allowable cost, the offeror must submit the calculation of the proposed amount on a DD Form 1861, Contract Facilities Capital Cost of Money, or computer generated equivalent with the applicable cost of money base and rates displayed. Failure to complete all necessary information may result in delay in analysis and delay in contract award. In addition, the offeror must provide the percentages for the Distribution of Facilities Capital Employed by land, building, and equipment. Current Department of the Treasure Rates is available at http://www.publicdebt.treas.gov/opd/opdprmt2.htm
- (s) Provide an explanation of how your spreadsheet is constructed.
- (t) Each subcontractor must submit a statement indicating whether the release of pricing assistance data results to the Prime Contractor is allowed or prohibited.
- (u) Offerors will submit a total compensation plan setting forth salaries and fringe benefits proposed for the professional employees who will work under the contract. Current annual salary is required only in the employee is currently employed by the Offeror or subcontractor. If the employee is a contingency hire, compensation plan for new employees may be estimated, but shall be consistent with the Offeror's overall proposal. See FAR Clause 52222-46 "Evaluation of Compensation for Professional Employees (FEB 1993)" of Section M of this RFP.
- (v) Offerors are permitted to use TBD new Hires in responding to this RFP. If TBD new hires are proposed offerors shall state how they developed the proposed rates(s).
- (w) Yearly Breakout: Each Offeror's Cost Proposal shall be prepared based on the number of labor hours by labor category, travel, and material estimates set forth below under the heading "For Proposal Preparation Purposes Only" herein. Also, indicated how burden and G&A rates, and any other indirect rates are developed, by listing cost included in these indirect cost items.

The quantities of hours of labor for each labor category set forth under the heading "For Proposal Preparation Purposes Only" herein, are to be used by the offeror for computing total labor costs and represent the Government's current best estimate of requirements. However, the Government can not guarantee either the estimated quantities of labor hours shown for individual labor categories or the total estimated labor hours for the entire period of contract performance (5 years).

All offerors are to submit their cost proposal spreadsheets in accordance with the following instructions. All cost proposals are to be prepared using Microsoft Excel (Office 97 preferably--any later version of Microsoft Excel is NOT ACCEPTABLE). Data must also be submitted on 3.5" disc(s)--only one copy is necessary for the Offeror and each subcontractor, if utilized.

EACH PROPOSED SUBCONTRACT, IN ADDITION TO THE OFFEROR, IS TO PREPARE A COST PROPOSAL SPREADSHEET IN THE SAME FORMAT AS PRESENTED HERE. If a proposed subcontractor does not want to disclose detailed pricing information to its prime contractor, then the subcontracts shall submit complete cost proposal spreadsheets, as set forth in these instructions, directly to the contract specialist identified. However, the prime shall indicate in its proposals the subcontract costs as disclosed to the prime by the subcontractor.

Each spreadsheet is to have the following information: Company Name Company Address

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NAME OF OFFEROR OR CONTRACTOR

Solicitation Number Work Site (Location) Element/Category

<u>Direct Labor</u> - Each spreadsheet is to list, by title, the labor categories that the Offeror intends to use for performance of the contract and number of labor hours proposed. Offerors shall use their labor category nomenclature for each category title and shall use the labor hours per category per year as set forth in this section under the heading "For Proposal Presentation Purposes Only." A formula shall be written that multiplies proposed labor hours by proposed labor rates, with the resultant amount indicated in the amount column. The appropriate total number of hours is provided under the heading "For Proposal Preparation Purposes Only." The

<u>Subtotal Direct Labor</u> - A formula that adds all direct labor amounts shall be written with the resultant calculation indicated.

<u>Labor Overhead</u> - The offeror is to indicate the base amount that is used to apply the labor overhead rate. If more than one labor overhead rate is proposed, or if the offeror has other indirect labor rate(s), i.e., separate fringe benefits rate(s), offeror is to so indicate in the cost proposal spreadsheet, along with the base amount. A formula shall be written that multiplies the base amount(s) by the proposed labor overhead rate(s) and shall indicate the result in the amount column.

<u>Subtotal Labor Overhead</u> - A formula that adds all labor overhead amounts shall be written with the resultant calculation indicated.

<u>Total</u> - A formula shall be written that adds the subtotal amounts for direct and labor overhead with the resultant calculation indicated.

<u>Total Labor Hours</u> - A formula shall be written that adds all proposed direct labor hours proposed for performance of this contract.

Other Direct Costs - The offeror is to include the following:

<u>Associate Consultant Costs</u>: Identify the total subcontractor cost for each subcontractor (each subcontractor shall be separately identified).

<u>Material Costs</u>: The Offeror is to use the estimates provided by the Government for this category. Fee is prohibited for Material/ODC Costs.

<u>Travel Costs</u>: The Offeror is to use the estimates provided by the Government for this category. Fee is prohibited for Travel Costs.

<u>Material handling</u> (or other overhead, if applicable) - The Offeror is to indicate the base amount that is used for this indirect rate, if applicable. If more than one indirect rate is proposed, the Offeror is to indicate this in the cost proposal spreadsheet, along with the base amount. A formula shall be written that multiplies the base amount(s) by the proposed indirect rate(s) and shall indicate the result in the amount column.

<u>Grand Sub total</u> - A formula shall be written that adds the totaled amount for labor and overhead to totaled amount for Other Direct Costs and material handling, or other indirect rate, if applicable and the result shall be indicated in the amount column.

<u>G&A</u> - The Offeror is to indicate the base amount that is used to apply the general and administrative (G&A) rate. If more than one G&A rate is proposed, or if the Offeror has other indirect rate(s), the Offeror is to so indicate in the

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cost proposal spreadsheet, along with the base amount to which any G&A rate is applied. A formula shall be written that multiplies the base amount(s) by the proposed G&A rate(s) with the resultant amount indicated in the amount column. In the narrative portion of Offeror's cost proposal, Offeror is to state the base(s) for application of G&A(s) rate(s).

<u>Subtotal</u> - A formula shall be written that adds the subtotaled amounts for G&A. If Offeror has only one G&A, then the formula written shall so reflect. If Offeror has more than one G&A amount, then the formula shall add the G&A amounts and that amount shall be displayed.

Total - A formula shall be written that adds the subtotaled amount for G&A with the grand subtotal.

<u>Facilities Capital Cost of Money (FCCM) (If Applicable)</u> - The Offeror is to indicate the base amount that is used to apply facilities capital cost of money factors, if applicable. A formula shall be written that multiplies the base amount(s) by the proposed facilities capital cost of money rate(s) and the result(s) indicated in the amount column.

Subtotal - A formula shall be written that adds the subtotal amount for Cost of Money, if applicable.

<u>Fee</u> - A formula shall be written that excludes FCCM (if applicable) from the grand subtotal, then the formula shall add the fee amount and that amount shall be displayed.

NOTIFICATION TO OFFERORS REGARDING SUBCONTRACTOR FEE:

Offerors are hereby notified that all fees to be paid under this contract will be paid to the prime contractor for disbursement to their subcontractors.

Offeror is to copy all formulas used in the preparation of its cost proposal into columns that the Offeror shall label "DCAA" and "Government Cost Realism." The Government will use these columns to analyze the offeror's proposal in conjunction with information received through DCAA. By having the contractor provide the methodology by which it developed its proposal, the Government will ensure that it analyzes and calculates these costs in the same manner that the Offeror has prepared its proposal.

DO NOT LOCK ANY CELLS. LOCKED CELLES WILL MAKE IT DIFFICULT FOR THE GOVERNMENT TO EVALUATE YOUR COST PROPOSAL.

FOR PROPOSAL PREPARATION PURPOSES ONLY:

The Government has identified certain labor, travel, and material/ODC amounts to be used by all offerors in preparing their cost proposals as set forth herein. The Offeror shall apply all burden rates to those provided estimates.

- 1. <u>Anticipated Award Date</u> The anticipated award date for this requirement is January 2002. This information is provided for use as a basis for schedules and burden (labor, overheads, G&A, etc.) mid-point calculations.
- 2. <u>Estimated Labor Hours</u> The quantities of direct labor hours by labor category by period of contract performance, shown below, are to be used by the offeror for computing estimated labor costs and is the Government's best estimate. The Government can not either guarantee the estimated quantities of labor hours shown for individual labor categories or the total estimated labor hours for any period of contract performance.

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Labor Category	Base Year	Option I	Option II	Option III	Option IV
Senior Engineer	800	800	800	800	800
Engineer	400	400	400	400	400
Publishing and	100	100	100	100	100
Technical Support					

3. ODC's - Offerors are instructed to use the travel and material as specified below, to generate their cost proposals. If the contractor contemplates charging directly to this contract, any other direct costs besides the travel and material defined herein, they must include an explanation and estimate of such costs in their proposal. This includes acquisition, lease, depreciation, usage charges, etc. of any Government Property, office equipment or Automated Data Processing Equipment.

ODC's	Base Year	Option I	Option II	Option III	Option IV
Travel (Not-to exceed)	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Material (Not-to-exceed)	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000

REALISM OF COST PROPOSALS

An Offeror's proposal is presumed to represent his best efforts to respond to the solicitation. Any inconsistency, whether real or apparent, between promised performance and cost should be explain in the proposal. For example, if the intended use of new and innovative production techniques is the basis for an abnormally low estimate, the nature of these techniques and their impact on cost should be explained. Additionally, if a corporate policy has been made to absorb a portion of the estimated cost, that should be stated in the proposal and the contract will include a clause, which requires the Offeror to absorb that portion of costs, reflected in its cost proposal.

Any significant inconsistency if unexplained, raises a fundamental issue of the offeror's understanding of the nature and scope of the work required and of his financial ability to perform the contract, and may be grounds for rejection of the proposal. The burden of proof as to cost credibility rests with the Offeror.

II. REQUIREMENTS FOR STYLE OF PROPOSAL.

Each Offeror shall submit a proposal that clearly and concisely describes and defines the contractor's response to the requirements contained in the RFP. Use of general or vague statements such as "standard procedures will be used" will not satisfy this requirement. Unnecessary elaboration or other presentations beyond that sufficient to present a complete and effective proposal are not desired and may be construed as an indication of the Offeror's lack of understanding or cost consciousness. Elaborate artwork, expensive paper or bindings, and expensive visual or other presentation aids are neither necessary nor desired.

The Offeror shall not repeat information required in the responses in two or more proposal data requirements. Such information shall be presented in detail in the one are of the proposal where it contributes most critically to the discussion of the data requirement. In other areas where discussion of the same information is necessary, the offeror shall refer to initial discussion and identify its location within his proposal.

The proposal shall contain all the pertinent information in sufficient detail to permit evaluation of the proposal. This shall include cross-referencing for traceability.

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III. CONTRACT AWARD

In addition to the award criteria established in 52.215-1, the following also applies:

- A. The Government will award a contract resulting from this solicitation to the responsible Offeror whose offer conforming to the solicitation will be most advantageous to the Government, cost and other factors specified elsewhere in the solicitation, considered.
- B. The Government may (1) reject any or all offers if such is in the public interest, (2) accept other than the lowest offer, and (3) waive informalities and minor irregularities in offers received.
- C. The Government may disclose the following information in post-award debriefings to other offerors: (1) the overall evaluated cost and technical rating of the successful Offeror and (2) a summary of the rationale for award.

Attachment (1)

Past Performance Matrix

References	\$ Value of Contract	Work Description	Contract Completed On Time YES/NO	Contract Completed at Cost YES/NO (if no % of overrun)	Provide Explanation for NO answers

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NAME OF OFFEROR OR CONTRACTO	R	
References column should include	government activity/company name, address, POC a	and telephone number.
Attachment (2)	PAST PERFORMANCE QUESTIONNAIRE	
	ATION NUMBER	
FOR SOLICI	ATTON NUMBER	
Offeror's Name:		
•••••		

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NAME OF OFFEROR OR CONTRACTOR				
Name of agency/activity completing	questionnaire:			_
Name and title of the person comple	ting questionnaire:			_
Length of time your agency/activity	has been involved with the offeror:			-
TO:	E QUESTIONNAIRE BY			
Naval Surface Warfare C 101 Strauss Avenue, Bldg Indian Head, MD 20640- Paulette Bowman, Contra e-mail address: <u>bowmanp</u> r	. 1558 5035 act Specialist, Code 1141J			

RATING SCALE

Please use the following ratings to answer the questions.

EVALUATION CRITERIA

Excellent – The offeror's performance was consistently superior. The contractual performance was accomplished with minor problems, to which corrective action taken by the contractor was highly effective.

Good – The offeror's performance was better than average. The contractual performance was accomplished with some minor problems, to which corrective actions taken by the contractor were effective. They would be willing to do business with the offeror again.

Average – The offeror's performance was adequate. The contractual performance reflects a problem, to which the contractor has not yet identified corrective actions. Consideration would take part in awarding a contract to the offeror again.

Poor – The offeror's performance was entirely inadequate. The contractual performance of the element being assessed contains problems, to which the contractor's corrective actions appear to be or were ineffective. They would not do business with the offeror again under any circumstances.

N/A – The contractual performance of the element being assessed was never a requirement, never an issue, or there is no knowledge of the element in question.

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	EXCELLENT	G00D	AVERAGE	POOR	N/A
<u>CUSTOMER SATISFACTION</u>					
The referenced contractor was responsive to the customer's needs.					
The contractor's personnel were qualified to meet the requirements.					
The contractor's ability to accurately estimate cost.					
<u>TIMELINESS</u>					
The contractor's ability to ensure, to the extent of its responsibility, that all tasks were completed within the requested time frame.					
TECHNICAL SUCCESS					
The contractor has a clear understanding of the tasks detailed in the SOW and/or delivery orders.					
The contractor's ability to complete tasks correctly the first time.					
The contractor's ability to resolve problems.					
PROGRAM MANAGEMENT					
Did the contractor successfully manage its subcontractors?					
Was the contractor's management effective in controlling cost, schedule and performance requirements?					
QUALITY					
	1	l			

PLEASE PROVIDE SUBJECTIVE RESPONSES FOR THE FOLLOWING:

The contractor's quality and reliability of services delivered.

1. Would you recommend this contractor for similar Government contracts? Please explain:

2. Have you experienced special or unique problems with the referenced contractor that the Government should be aware of in making our decision?

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SEA L-685 - SUBSTITUTION OF PREVIOUSLY APPROVED SINGLE PROCESS INITIATIVE (NAVSEA) (MAY 1998)

Your proposal shall identify where you are substituting your previously approved Single Process Initiative (SPI) processes for specified requirements. In addition, offerors shall provide the information required by DFARS 252.211-7005, paragraph (c).

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SECTION M Evaluation Factors for Award

CLAUSES INCORPORATED BY FULL TEXT

IHD 208 - COST REALISM (FEB 2000) (NAVSEA/IHD)

Cost realism may be performed as part of the proposal evaluation process. The purpose of this evaluation shall be (1) to verify the offeror's understanding of the requirements; (2) to assess the degree to which the cost/price proposal reflects the approaches and/or risk assessments made in the technical proposal as well as the risk that the offeror will provide the supplies or services for the offered prices/costs; and (3) assess the degree to which the cost included in the cost/price proposal accurately represents the work effort included in the technical proposal. Proposed costs may be adjusted for purposes of evaluation, based upon the results of the cost realism evaluation. When cost realism is performed, the resulting realistic cost estimate shall be used in the evaluation of cost.

IHD 210 - <u>SECTION M BEST VALUE EVALUATION AND BASIS FOR AWARD (CPFF)</u> (FEB 2000) (NAVSEA/IHD)

I. The contract resulting from this solicitation will be awarded to that responsible offeror whose offer, conforming to the solicitation, is determined most advantageous to the Government price and other factors considered. The offerors proposal shall be in the form prescribed by this solicitation and shall contain a response to each of the areas. Proposals will be evaluated and rated against the factors listed below, in descending order of importance: (*NOTE*:

Technical Proposal Past Performance Cost/Price

As technical proposals become more equal, past performance and price will become more significant factors. With respect to technical proposal, past performance and price, the Government is more interested in obtaining technical excellence and superior performance than lowest price. However, the Government will not pay a price premium that it considers disproportionate to the benefits associated with the proposed margin of technical excellence and superior performance. In determining best overall value, the Government will first assess an offeror on the basis of Technical proposal and then compare and rank offerors on the basis of past performance. Then the Government will compare the tradeoffs between relative margins of technical ranking, performance and price. The offer who represents the best value will be the offeror who represents the best trade off between technical excellence, superior performance and price.

- A. TECHNICAL PROPOSAL (In descending Order of Importance)
 - 1. The following technical factors shall apply:
 - 5.) In-depth Knowledge of Current and Future fleet CADs, cartridges, and aircrew escape propulsion systems.
 - 6.) Working knowledge of the interactions between various components compromising an aircrew escape system including human factors tolerance limits.

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- 7.) Specialized expertise into the sub-components of signal transmission and other energy management systems
- 8.) General knowledge to apply basic engineering principles to new and unique CADs, devices, and materials.
- 2. All proposals which are unrealistic in terms of technical capabilities will be deemed reflective of an inherent lack of technical competence or indicative of failure to comprehend the complexity and risks of the proposed contractual requirements and may render the offer ineligible for award.
- 3. An offeror is required to submit a technical proposal as detailed herein. Failure to do so may render an offer ineligible for award.

B. PAST PERFORMANCE

- 1. The Government will evaluate the quality of the offerors past performance. This evaluation is separate and distinct from the Contracting Officers responsibility determination. The assessment of the offerors past performance will be used to evaluate the relative capability of the offeror and their competitors to successfully meet the requirements of the RFP. Past performance of significant and/or critical subcontractors will be considered to the extent warranted by the subcontractors involvement in the proposed effort.
- 2. The Government will evaluate the quality of the offerors past performance. This may include any aspect of past performance that is related to this contract. A record of poor past performance may be considered an indication that the offeror may be lacking in areas such as reliability, quality and customer satisfaction. However, a record of average or exceptional past performance will not result in favorable assessment of an otherwise technically deficient technical proposal. In evaluating an offerors past performance, the Government will consider information contained in the offerors past performance references, information obtained from other sources, including past and present customers, subcontractors and any others who may have useful information, and other past performance data available to the Government. Offerors with no past performance history will receive a neutral rating.
 - a. The subfactors listed below (which are equal in importance) will be used to evaluate past performance:
 - i. Performance. The offerors demonstrated ability to conform to contract specification requirements.
 - ii. Reliability. The offerors demonstrated ability to conform to contract requirements.
 - iii. Timeliness. The offerors demonstrated ability to meet contract schedules and delivery dates.
- iv. Customer Satisfaction. The offerors demonstrated commitment to maintaining an acceptable level of performance and customer satisfaction.
 - v. Subcontracting Plans. The offerors ability to meet or exceed its subcontracting plans.
 - 3. Contracting Officers will use the following adjectival definitions as guidelines in evaluating past performance:
 - a. Excellent The offeror's performance was consistently superior. The contractual performance was accomplished with minor problems, to which corrective action taken by the contractor was highly effective.

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- b. Good The offeror's performance was better than average. The contractual performance was accomplished with some minor problems, to which corrective actions taken by the contractor were effective. They would be willing to do business with the offeror again.
- c. Average The offeror's performance was adequate. The contractual performance reflects a problem, to which the contractor has not yet identified corrective actions. Consideration would take part in awarding a contract to the offeror again.
- d. Poor The offeror's performance was entirely inadequate. The contractual performance of the element being assessed contains problems, to which the contractor's corrective actions appear to be or were ineffective. They would not do business with the offeror again under any circumstances.
- e. N/A The contractual performance of the element being assessed was never a requirement, never an issue, or there is no knowledge of the element in question.
- 4. Offerors lacking relevant past performance history will receive a neutral rating for past performance. The offeror must follow the following procedures for past performance evaluation or affirmatively state that it possess no relevant directly related or similar past performance:

The offeror shall provide a list of references using the *Past Performance Matrix* (*Attachment 1*), who will be able to provide information regarding the offeror's past performance during the past three (3) years regarding: (1) the quality and timeliness of the offeror's work; (2) the reasonableness of its prices, costs, and claims; (3) the reasonableness of its business behavior--its willingness to cooperate and helpfulness in solving problems; (4) its concern for the interests of its customer; and (5) its integrity. The offeror's reference information must be current to facilitate the evaluation process.

The offeror will submit the *Past Performance Questionnaire* (Attachment 2) to each of the references listed on the *Past Performance Matrix* (Attachment 1), a minimum of three (3) is required. The offeror should instruct the references to complete the Past Performance Questionnaire and return it directly to:

Naval Surface Warfare Center Indian Head Division 101 Strauss Avenue Attn: Carol Brown, Code 1142D, Bldg. 1558 Indian Head, MD 20640-5035

Fax: (301-744-6547) Email: brownca@ih.navy.mil

Completed Past Performance Questionnaires may be mailed, faxed or emailed to the Contract Specialist.

The offerors' selected references must be listed on the Past Performance Matrix. Failure to the references to submit the Past Performance Questionnaire to the contract specialist by the closing date of the solicitation will result in the inability of the government to rank the offeror's past performance.

The offeror shall explain, if any, the role that subcontractor's have played in contributing to the successes and/or failures of the offeror and to what extent subcontractors performance has contributed to the past performance evaluation.

C. COST/PRICE

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- 1. Although price is not the most important evaluation factor, it will not be ignored. In evaluating cost type offers, realism of the offerors estimated cost will be considered. Realism of Estimated Cost is determined by reference to the costs which the offeror can reasonably be expected to incur in performance of the contract in accordance with his offer. Unrealistic personnel compensation rates will be considered in the cost realism analysis and may be considered in the technical analysis which could reduce the technical score.
- 2. Cost realism may be performed as part of the proposal evaluation process. The purpose of this evaluation shall be (1) to verify the offerors understanding of the requirements; (2) to assess the degree to which the cost/price proposal reflects the approaches and/or risk assessments made in the technical proposal a well as the risk that the offeror will provide the supplies or services for the offered costs/prices; and (3) assess the degree to which the cost included in the cost/price proposal accurately represents the work effort included in the technical proposal. Proposed costs may be adjusted for purposes of evaluation, based upon the results of the cost realism evaluation. When cost realism is performed, the resulting realistic cost estimate shall be used in the evaluation of cost.
- II. The Government may award a contract on the basis of initial offers received, without discussions. Therefore, each initial offer should contain the offerors best terms from a cost/price, technical and past performance standpoint. However, if considered necessary by the contracting officer, discussions will be conducted only with those offerors determined to have a reasonable chance for award.

SEA M-726 - EVALUATION OF PREVIOUSLY APPROVED SINGLE PROCESS INITIATIVE (NAVSEA) (NOV 1996)

Previously approved Single Process Initiative (SPI) processes will be evaluated under the source selection criteria of the RFP. If the successful offeror has previously approved SPI processes in the proposal, those SPI processes will be incorporated into the contract upon award.